• **Pathways to Prosperity Conference helps local employers**... October 12th City of Yelm and Yelm Schools hosted a group of nearly 30 employers and as many service providers to create strategies and access existing tools to fill current and future job vacancies. Big thanks to Sytease Geib, PacMtn’s B2B Business Services contractor who lead the effort and delivered big chunks of the well-received content.

• **Customer Voice**... “Camo2Commerce prepared me during my transition out of the military by providing educational assistance on how to write resumes, interviewing techniques, and learning the Lean Six Sigma Process. They also provided me with the monetary assistance in order to dress properly for interviews. Thanks to Camo2Commerce’s connection with the civilian world, I was recently hired with UPS to work as a Lead Operations Supervisor in Portland, Oregon in the transportation business. I strongly recommend anybody transitioning out of the military to use the Camo2Commerce program; I believe it is currently the best transitioning program for veterans in the United States.”

• **PacMtn Healthcare Costs**...were set to rise nearly 20%. Bridget’s fiscal team got busy looking for ways we could lower costs and found higher deductible plans with an offset in a Health Reimbursement Account. This allowed us to continue significant coverage for employees and their families, with less impact on the overall agency budget. PacMtn promotes a healthy workplace and encourages wellness as a way to mitigate healthcare expenditures. PacMtn employees help by working toward greater health.

• **Bottom Dollars**...Screening for this documentary was held on October 25th hosted by Morningside and Community Employment Alliance and included a panel discussion regarding Section 14(c) of the 1938 Fair Labor Standards Act, which allows workers with disabilities to be paid less than the minimum wage through programming often described as a sheltered workshop. [http://www.rootedinrights.org/videos/employment/bottom-dollars/](http://www.rootedinrights.org/videos/employment/bottom-dollars/)

• **Providence Community Care Center**... Open House was held in early September. Key partners include Providence St. Peter Hospital, Interfaith Works, Sidewalk, Behavioral Health Resources, Thurston County Behavioral Health Organization, and Community Youth Services. PacMtn hopes to strengthen the ties between those working with people in crisis and the public workforce system, helping stabilize residents with employment opportunities and options.

• **Community Acknowledgement**...PacMtn is again a recipient of the Dawkins Charitable Trust. PacMtn was gifted $20,000 to be used for career readiness training scholarships, supplies and materials for Uplift!

• **Congrats to PacMtn Employees** that received the PEA (Performance Excellence and Achievement Award) for outstanding performance. The following staff were acknowledged for their exceptional efforts:
  - *Beyond the Call*: Stacey Anderson, Jaime Britton, Lauren Robbins, Vanessa Wasman
  - *The Great Learning Mistake*: Andrea Thieme
  - *Collaboration Matters*: Julie Shriver, Jordan Meyenburg, Neva Barton, Jeannie House, Michael Manning

In addition to acknowledgement by their peers each awardee received a financial bonus, lunched with the CEO and were invited to the YWCA’s Women of Achievement Community celebration.
• **Mission Non Profit with Thurston Community Media**... Check out these clips from Cheryl Fambles talking about PacMtn’s work!

  **Full Episode:** [https://youtu.be/rX_LOUxrOIc](https://youtu.be/rX_LOUxrOIc)

  **Excerpt:** [https://youtu.be/Ggf6TqpoFfQ](https://youtu.be/Ggf6TqpoFfQ)

  **Segment:** [https://youtu.be/CZ3oQKzog7M](https://youtu.be/CZ3oQKzog7M)

• **PacMtn shares information and experience**... PacMtn was prominent in the 2017 WA Workforce Association Annual Conference. Various staff and PacMtn projects were part of 5 different learning sessions. PacMtn is respected and seen as an innovative leader by our workforce system peers. CEO Fambles also recently presented at the South Sound Career Technical Advisory Kick-Off, and the Annual Meetings of WA Chamber of Commerce Executives and WA Forest Protection Association.

• **Connect! Newsletter provides economic and labor data**... All Board Members should be getting the Quarterly Economic Snapshots through the Newsletter. Please let Vanessa know if you are not receiving those.

• **A Word Cloud**... showing the types of jobs people came to WorkSource Thurston to seek in October 2017:

  accounting (2)  admin (8)  administrator (2)
  assistant (9)  automotive (2)  barista (2)
  business (2)  call (1)  childcare (1)  claims (2)  class (1)  cleaning (1)
  construction (2)  customer (2)  driver (2)
  enforcement (2)  engineer (1)  fabricator (2)  field (2)  health (2)
  Hill (1)  information (1)  job (2)  law (2)  maintenance (2)
  management (7)  marketing (3)
  mediator (1)  medical (3)  mngmt (4)  office (8)
  operator (2)  personal (1)  professional (1)  program (2)  project (2)
  retail (2)  sales (3)  secretarial (1)  security (2)  service (5)
  state (2)  support (3)  sustainability (1)  tech (2)  truck (1)  vets (1)
  waitress (2)  welder (2)

• **CBS Morning Show**... Rebuilding America’s Pool of Construction Workers

A partnership of equal opportunity employers and providers of employment and training services. Auxiliary aids and services are available upon request to persons with disabilities. Language services available free of charge. WA Relay Services: 1.800.833.6384.

Program Partners: Pacific Mountain Workforce Development Council, Morningside, Thurston County Chamber, Workforce Central, Thurston EDC and Service Member for Life Transition Assistance Program.

November 13, 2017

Fact Sheet

1544 C2C Enrollees | Jobs for 87% of the 1301 C2C Graduates

Camo2Commerce connects exiting servicemembers with high demand civilian careers. The initiative assists transitioning military personnel in becoming the most prepared job seekers on the market.

Employment is the Norm for C2C Graduates

A great majority of exiting servicemembers who participated in C2C are now employed in the civilian workforce.

Where Servicemembers Are Finding Work . . .

Top Employment Sectors

- Transportation/Logistics/Maritime
- Information Technology
- Government/Public Safety
- Retail/Hospitality Management
- Administration/Customer Service
- Apprenticeship/Trades
- Aerospace/Manufacturing
- Health Care/Life Sciences

Specific C2C Developed Programs

- Wire Splicing Academy
- Industrial Coating Academy
- Law Enforcement Prep Course
- Utility Pathway Academy
- Roofing Academy
- Cloud Computing Academy
- Solar Installation Tech Academy
- Data Center Technician Academy
- Advanced Manufacturing Camp
- Airframe/Power Plant Seminar
- Heroes Corporate Fellowship Academy

Camo2Commerce Training Programs Fill Skills Gaps

Breakdown of training program types designed to serve 1350 servicemembers. All C2C servicemembers receive general job seeking guidance, from resume assistance to search techniques to interview prep.

Employment Partners

- ThyssenKrupp Aerospace
- UPS
- Starbucks
- Resource Recycle Technologies (RRT)
- Fred Hutchinson Cancer Research
- Amazon
- Williams-Sonoma
- Pottery Barn
- Microsoft
- Port of Olympia
- Solar City
- True Blue
- Wells Fargo
- Internet Identify
- 7-Eleven
- United Association of Union Plumbers, Fitters, Welders, & Service Techs
- Alaska Airlines
- Interstate Trucking
- SCJ Alliance
- International Union Painters & Allied Trades (IUPAT)
- A&R Aviation Services Inc.
- Earth Friendly Products
- Puget Sound Naval Shipyards
- WA State Dept. of Transportation
- Group Health Cooperative
- General Plastics
- And many more...

For More Information

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1544 C2C graduates with full-time employment
1134 87%

Full-time school 102 8%
Other 64 5%

Dark colored bars on left represent total expected enrollees by program end. Lighter bars represent current and past...