Elected Official Consortium Meeting Agenda

Friday, July 17, 2020 • 1:00 - 3:00 pm

Zoom Meeting Link

Zoom ID: 982 7041 1527 - Password 592850 888 475 4499 US Toll-free

877 853 5257 US Toll-free



I. <u>Convene:</u> Welcome – Commissioner Olsen

- **A.** Self-Introductions
- **B.** Establish Quorum
- C. Review of Today's Agenda
- **D.** WDC Officer Comments
- **E.** CEO Report (Attachment #1)

II. Program Focus

A. PacMtn Covid-19 Impact Report (Distributed at Meeting)

III. Consent Agenda- Motion to Approve

The Consent Agenda is a SINGLE item for Board consideration that encompasses items the Board would typically approve with little comment. Procedural items such as approval of Minutes, or other legal or housekeeping items are appropriate for a Consent Agenda. There can be explanation of items, but there is no discussion of the Consent Agenda. If discussion is warranted or requested ANY item can be immediately removed and placed on the regular Agenda for full discussion.

A. Approval of November 2019 Consortium Minutes (*Attachment #2*)

IV. Action Items

- A. Adoption of the PY20 Preliminary Budget
- B. New & Continuing WDC Board Member Appointments and Discussion

V. <u>Elected Official Reflections and Requests</u>

VI. Discussion & Deliberation: Good of the Order & Public Comment

Upcoming Meetings

Date	Location
November 20, 2020	Zoom
WDC Year End Celebration	TBD
Thursday, December 17, 2020	

2019-2020 Consortium Members

Name	Donnegonting County
Name	Representing County
Commissioner Lisa Olsen	Pacific
Consortium Chair	
Commissioner Sharon Trask	Mason
Commissioner Gary Stamper	Lewis
Alternate: Commissioner Edna J. Fund	
Commissioner Randy Ross	Grays Harbor
Commissioner John Hutchings	Thurston

Workforce Development Speak (Commonly Used Acronyms)

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ABE	Adult Basic Education	IFA	Infrastructure Funding Agreement
CBO	Community Based Organizations	ITA	Individual Training Account
CJ	Community Jobs	MOU	Memorandum of Understanding
CLEO	Chief Local Elected Official	MyJOB	My Journey Out Beyond
CSO	Community Service Offices	OJT	On the Job Training
DOL	Department of Labor	OURR	Opioid Use Reduction & Recovery
DSHS	Department of Social of Health Services	TAA	The Trade Adjustment Assistance
DVR	Division of Vocational Rehabilitation	TANF	Temporary Assistance for Needy Families
ESD	Employment Security Department	WDA	Workforce Development Areas
DW	Dislocated Worker	WEX	Work Experience
ESD 113	Educational Service District – Capital Region	WIOA	Workforce Innovation & Opportunity Act
ETPL	Eligibility Training Provider List	WTECB	Workforce Training & Education Coordinating Board
PUA	Pandemic Unemployment Assistance	PEUC	Pandemic Emergency Unemployment Compensation
GADGET	Gainful and Dependable Education Training	WING	Wrap Around Instruction for Navigating Gateways
UI	Unemployment Insurance		



CEO HIGHLIGHTS

June 2020 **COVID-19 Edition v.2**

State Department of Health indicates that on June 1, 2020, there were 21,977 cases of COVID-19 in Washington State with 1,124 associated deaths and as of June 11, 2020, there currently are 24,652 cases of COVID-19 with 1,190 associated deaths. There remains ongoing threat of this disease, and we celebrate that health professionals and epidemiological modeling experts predict we have passed the peak of the first wave of COVID-19 in WA. Nevertheless, the State of Emergency remains and only select modifications to the Stay Home-Stay Healthy are permitted. As an essential service, PacMtn will continue to find ways to deliver services in accordance with the regulations being promulgated by the Governor, Department of Health and County Commissions.

PacMtn is actively developing its Plan for Return to Office (RTO), in-person services, in accordance with the stated permissions, best science and Center for Disease Control. Many templates and examples exist. We are working closely with our State agency partners to ensure as much consistency as is reasonable throughout the local workforce systems, given varying conditions. To date we are pleased we know of no active COVID-19 cases amongst PacMtn staff.

COVID-19 Response...See also COVID-19 Impact PPT.

- Cumulative Initial Unemployment Claims week 11-21..79,567
- Initial claims are trending rapidly downward. Waiting to see if they go all the way down to pre-COVID-19 normal or plateau above.
- Broken supply chains will take time to heal second wave ripple effect layoffs already happening.
- PUA and PEUC attracted a lot of applications in the first week and then cooled off quickly.
- Claims processing may still be dealing with severe backlogs for a while.
- ESD will continue to need extra staff to help with fraudulent claims. Activation of the National Guard may provide needed support.

New Funding... helps us serve. PacMtn will receive a portion of the awards made to the State for Disaster Recovery (\$670K) and Employment Recovery (TBD estimated @ \$900K = proportional share of \$12mil). Our Disaster Recovery efforts will focus on food sustainability and provision of recovery jobs/training specific to strengthening food systems. Employment Recovery is still under design, but with so little funding the emphasis will be on providing work-based learning opportunities that will help job seekers in this challenging labor market environment. We know the Federal Government is also considering additional appropriation for Dislocated Worker, Youth and Adult funding streams.

Helping the Helpers... in recognition of the challenges faced by helping professionals in the era of COVID-19 PacMtn offered two trainings designed by staff member, Jackie Velasco. Times like this often take a toll in the mental health and well-being of those committed to do the "work of helping". Jackie's training is about working with people in crisis and managing boundaries and self-care. She has experience from previous work at our local Crisis Clinic, and developed the trainings to be engaging and interactive. Each training is 2 hours long. WE invited regional partners and WDC staff from around the state for these virtual, no cost trainings.

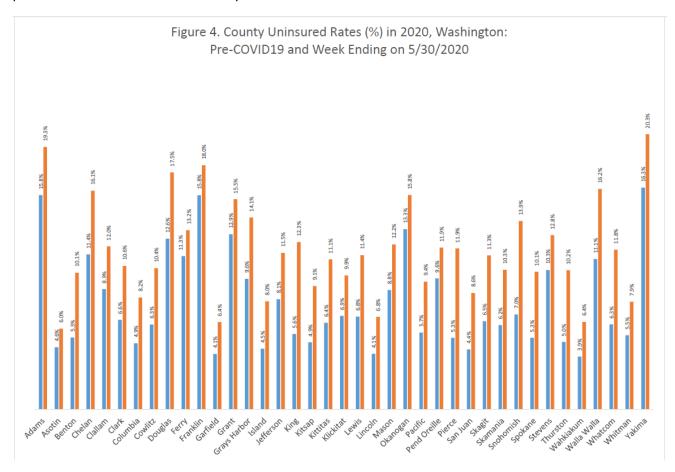


CEO HIGHLIGHTS

June 2020

COVID-19 Edition v.2

PacMtn Region Uninsured Rate % Soars...Since most healthcare plans are employer-provided, job losses have had a big impact, especially for those without access to COBRA or Medicaid. From the beginning of the year to May 23, the number of uninsured nearly doubled from 502,300 to 1,010,700. Typically, the uninsured rate for the newly unemployed is around 9%. Statewide that rate went up to 58% during the COVID period. The chart below provides uninsured rates by county. Workforce development agencies are concerned about such numbers as overall health and access to healthcare are part of the determinants of community health and worker welfare.



Support for Commissioner Levine... Washington Workforce Association sent the attached letter to the Governor expressing support for ESD Commissioner Levine.



June 3, 2020

The Honorable Jay Inslee Governor of the State of Washington PO Box 40002 Olympia, WA 98504-0002

Re: Endorsement of Commissioner Suzi LeVine

Dear Governor Inslee:

Please accept this unsolicited endorsement of Suzi LeVine, our Commissioner of Employment Security. The Washington Workforce Association is unanimous in our respect and appreciation for Commissioner Levine's dedication, her forthright manner, her humanity, and her laser focus on serving customers. We recognize Ms. LeVine as a knowledgeable and highly capable leader. She has employed her extensive public and private expertise for the betterment of our workforce development system and our state. Suzi LeVine is the consummate professional and we are proud to be her partner in service.

Washington Workforce Association represents the 12 senior executives of Washington's federally designated workforce development areas. We are honored to work alongside the many hardworking state agencies to build the world's best workforce and to serve the needs of Washingtonians and the businesses and industry located in our state. Our successful work demands we collaborate with one another and focus intently on the needs of the thousands of customers using our systems. There is no greater partner aligned in this work than the Employment Security Department (ESD). The agency, recently beleaguered by horrific events; a pandemic, the historic loss of hundreds of thousands of jobs, overwhelmed computer systems, and becoming a target of an international crime syndicate - is being ably and courageously led by Commissioner Suzi LeVine.

Commissioner LeVine came into this system with fresh eyes. She demonstrated openness, fairness, a willingness to learn from and to include the substantial expertise found at the local level and on the front lines of service delivery. She came enthusiastically into this legacy department and quickly got to work aligning goals, identifying problems, and designing solutions. This has led to the overall strengthening of our state's workforce system. There is still much more to do, but her dedication to doing the right thing with grace and humility bolsters our trust in her even more. We are appreciative she is at the helm of ESD during this unprecedented crisis.

Washington Workforce Association remains dedicated to the pursuit of a vibrant economy and personal prosperity of all our citizens. We know this is a time that demands courageous leadership. Commissioner Suzi LeVine has proven her ability as such a leader and deserves praise for her efforts. We thank you for appointing her and for your own continued dedication to the health, welfare, and safety for all Washingtonians.

Be well, stay calm and wash your hands,

Washington Workforce Association

Kevin Perkey, WWA Chair and

Workforce Southwest CEO

Washington Workforce Association Board and Staff:

Kevin Perkey, Chair WWA

Southwest WDA

Tiffany Scott, Vice Chair WWA

Benton-Franklin WDC

Jack Fitzgerald, Treasurer WWA

South Central WDA

Gay Dubigk

Northwest WDA

Mark Mattke

Spokane County WDC

Joy Emory

Snohomish WDC

Sandra Miller, Executive Director Washington Workforce Association Dave Petersen

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Elizabeth Court Olympic WDC

Helen McGovern-Pilant

Pierce County WDC

Cheryl B. Fambles

Pacific Mountain WDC

Marie Kurose

King County WDA

Rodney Van Alyne

Eastern WA WDC



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Elected Official Consortium Meeting Minutes

Friday, November 22, 2019 • 1:00 pm — 3:00 pm By PHONE ONLY



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<u>Member List</u>

<u>Name</u>	<u>Representing</u> <u>County</u>
1. Chair, Commissioner Lisa Olsen	Pacific
2. Commissioner Randy Ross	Grays Harbor
3. Commissioner John Hutchings	Thurston
4. Commissioner Sharon Trask	Mason
5. Commissioner Gary Stamper	Lewis

Attendees: Commissioner Ross, Commissioner Trask, Commissioner Olsen

Absent: Commissioner Hutchings, Commissioner Stamper

Board: Jacquelin Earley

Staff: Cheryl Fambles, Kelly Cobb, Wil Yeager

I. <u>Convene:</u> Welcome – Commissioner Olsen

• Meeting called to order at: 1:05pm and quorum was established.

A. Review of Today's Agenda

B. WDC Officer Comments

- Jacquelin gave an update on the upcoming need for hiring a new CEO and how to prepare. She asked Cheryl to help in the succession planning process.
- Cheryl is intending to have last days to be end on January 2021. Spring and into summer, board and consortium will be looking at succession plan. Cheryl will give recommendation.

C. CEO Report

 Cheryl acknowledges additional money to serve more students with disabilities, which she outlined in her CEO Report. Cheryl announce the hire of a new Senior Associate Director of Strategic Engagement, Abigail Blue. She began her new position on November 20th.

II. Program Focus & Request for Action

- Review and Adoption of the PY19 Budget
 - Wil introduced himself as the new Director of Finance and Administrative Services and gave some information about his professional background in accounting and manufacturing. He talked about his work as a project

- director for ResCare and how he was able to learn the program side of the workforce system. He is excited to be at PacMtn.
- Wil talked about the budget and acknowledged that it was presented to the
 Executive Finance Committee and was given a "DO PASS" to the Board of
 Directors and the Elected Officials Consortium. Wil gave some history
 around the budget writing and adoption process, which was a handout in
 the materials called Budget 101. He gave an overview of revenues and
 expenses.
- Wil walked the Consortium through the detail of revenues outlined in the materials. PacMtn is in the process of receiving an additional \$450,000 in rapid response funds.
- Next was the expenditures. It is noted that 18% for an administrative budget not high in comparison but higher than where it has been in the past but is within the bounds and margins.
- PacMtn is required to be audited by the state and the auditors have been here for a couple weeks. The audit report is clean with no findings. The auditors are very happy with PacMtn's financials. The Board was able to attend the initial meeting with the auditors and there will be an exit meeting the first week of December made available to the Board and the Consortium.
- Commissioner Olsen commended Wil on a job well done with the budget.
- **Action Item:** Commissioner Ross motioned to adopt the budget as presented, Commissioner Trask seconded. **Motion carries**.

III. Consent Agenda – Motion to Approve July 2019 Consortium Minutes

• The minutes from the July 2019 Consortium meeting were reviewed. No changes were requested. **Action Item:** *Commissioner Ross motioned to approve the July 2019 Consortium Minutes, Commissioner Trask seconded.* **Motion carries.**

IV. Elected Official Reflections & Happenings Around the Region

- The consortium discussed homelessness within the counties. Salvation Army is the
 entity doing the tracking of assistance for homeless individuals who are leaving King
 County.
- Trask help with different opportunities for people to work at Mason County. Cheryl can call Dawn Twiddy, HR manager at Mason County.
- Lisa Olsen no news
- Jacquelin no news. Have a wonderful Thanksgiving.
- Cheryl gave an update on the closing of Ostrom's Mushroom Farm and how PacMtn is supporting staff that are being laid off.

Meeting adjourned at 1:46

Submitted by: Kelly Cobb, Senior Administrative Assistant



MEMORANDUM

To: PacMtn Executive Finance Committee Members

From: Cheryl B. Fambles, CEO

Wil Yeager, Director Fiscal and Administrative Services

Date: June 9, 2020

Subject: PY20 Preliminary Final Budget

PY20 Preliminary Final Budget begins services for the Program Year beginning July 1, 2020. The budget documents offer a summary of the budget and detail changes expected for the upcoming year. As a reminder, this version of the budget provides us a **starting point** for an operational budget to begin our new program year. We do not have actual grant award amounts or final determinations of carry-in funding so revenue and expenses are based on estimates and assumptions. Some new projects are not yet fully determined or structured so funding is ear marked with details to be developed at a later date. The Final PY20 version of the budget prepared in the Fall will be corrected to show actual awards, carry-in funds, contract and project expenses.

Revenue Projections

Our revenue forecast for **PY20 is 13,110,198.** The WIOA Formula awards for PY20 are fairly solid projections provided by ESD. We anticipate our WIOA Formula dollars to increase in our Youth and Adult WIOA formula program, and decrease slightly in DW. Our anticipated WIOA Formula carry-in dollars for PY20 is larger for our Adult, DW, and Youth grants, both from administration office carry in and contractor carry in. In this devastating economy, with so many having lost their jobs we are pleased with the **increased amounts for critical workforce services**.

Our compliment of competitive awards has changed with **more new grants than expiring** competitive WIOA grants. There will be five WIOA competitive grants active at the beginning of the program year—two grants responding to the opioid use crisis and impacts in this region; Ostrom Rapid Response, COVID-19 Disaster Recovery and COVID-19 Employment Recovery.

Under contract to the Thurston County Jail PacMtn will continue provision of services for individuals in work release and in County supervision. The **PREP Program** is well received by individuals and Jail Command who recognize it as helpful to the economic, health and welfare recovery of individuals.

Boeing continues to find value in the programs and services at JBLM. Three programs are funded for PY20 and we have requested additional funds to continue these as well as offer another program for children with disabilities whose families are stationed at JBLM.

The new **Disaster Recovery and Employment Recovery Grants** are directed at COVID-19 response and recovery. The Disaster Recovery will focus on food stability for families and



restoration of supply chains for greater food access and security. The Employment Recovery is under design and will enable us to both stabilize employment while adding important labor hours to businesses hard hit by COVID-19 and the economic recession.

PacMtn's commitment to service for **persons with disabilities** continues to strengthen. The Summer Internship Program emphasizes community relationships with career technical schools and community based organizations that offer work-based learning experience tied to agriculture and food production.

PY20 is 5th year of the **MyJOB partnership** with Juvenile Rehabilitation and Division Vocab Rehab. We will renegotiate a new contract beginning the first of the year—hoping to maintain and expand these unique services.

Commerce Community Jobs Program serving TANF customers will continue, in a reduced fashion through PY20. Because of reduced revenues 4 individuals have been laid off in the last two months. We are still unsure of the allocations in WorkFirst/TANF. COVID-19 disrupted an already struggling performance model. We are determining how it is possible to provide services under the conditions established by Dept. of Commerce and DSHS.

DVR Summer Internships, TANF/Community Jobs and My JOB use **pay points earned** as the basis for payment. Earning revenue to cover costs promotes a focus on outputs deemed critical to successful outcomes and helps the funder to see value in the service. While it is possible to earn revenue in excess of expense, such programming also carries significant risk. The model must balance the correct amount of staff to perform necessary tasks to make the revenue that supports the cost of the program. As PacMtn finds service to these populations high priority we are continuing to find ways to support these operations, including appropriate shifts of Adult or Youth funds.

All these **competitive grants** play an important role in picking up portions of staff time, overhead and admin that help shift the burden from our Formula grants. Our WIOA Formula grants reflect 48.1% of the overall budget, higher than the last couple of years. While our competitive grants reflect a lower percentage what we've experienced the last couple of years it is critical that we continue the diversification.

Expenses

Pursuant to the intentions of WIOA and State policy, the majority of our revenues are contracted back out to procured vendors to deliver services that adhere to the objectives of the award. In the Budget Summary these services are identified as either Direct Participant Services, Business Services & Solutions, Special Impact Projects, Misc. Contracts & Projects or Administrative Services. Our emphasis is on providing services that reach and add value for our customers-both job seekers and employers.



From our January Board Retreat, Budget Workshop Q&A, and discussions over the course of the year we are try to respond to community need, Board suggestions and specific guidance. Building from the PY19 Budget Mod the PY20 Budget continues emphasis in COVID-19 response. These investments are in addition to the recently received grant funds dedicated to COVID-19. Critical investments include:

- **Open Lab at WorkSource Thurston--\$120K**: Provides additional hands-on learning for individuals who need greater assistance with adult basic education preparations, including GED, job search and employment preparations.
- **EDC Support for Small Businesses--\$75K** will provide funds that augment their efforts to develop information and inform their community on how to long-term survivability and health of diverse businesses in this region.
- COVID-19 Business Planning and Re-opening--\$75k Business Services staff will augment offerings with additional planning supports for matters related to Personal Protective Equipment, training of enterprise staff, communications and workforce resource information for the critical social/environmental determinants in business success.
- PacMtn One-Stop Operator-- \$125k. PacMtn procured One Stop Operator is the WorkSource Operations Regional Collaborative (Collaborative) composed of Employment Security Department, Thurston County Chamber and PacMtn Workforce Development Council leaders. Most of this funding is for a person to drives system performance through communications, problem solving, project oversight and system training for the operation of the system.
- **Incumbent Worker Revolving Fund \$100k**: PY17 was the first year we dedicated funds for this WIOA permitted activity. This funding supports local employers in identified sectors. This year's emphasis will be on support for educators needs training to enable greater success in a virtual platform.

Administrative Operations Budget

Administration office budget shows a few changes, although minor in dollars compared to our total budget. Percent of administrative overhead has historically run 15%. The Administrative office budget is part of a larger Administrative Services budget that also includes WIOA Transition activities, AJC support and the One Stop Operator contract. While there are regions wherein those costs are shared the Council maintains the entire amount of that cost. The total budget for all administrative service categories are \$2,196,898 or 18.5% of the total budget, and 1.4% lower than last year.

The Admin Office budget is singularly focused on workforce services tied to or planning for recovery of COVID-19. Operational line items have been significantly reduced. Specific administrative expenditure we recommend adding:

1. An additional \$7500 provides performance incentives for employees who demonstrated exceptional performance in PY19.



- 2. Accounting Services budget will increase to accommodate additional software, system development and training. \$20K
- 3. COVID-19 specific training for PPE, return to work services, facilities adjustments and other technology purchases for virtual delivery of services.

Unrestricted Funds Budget

This budget restricts use of unrestricted funding to acknowledge impacts over the last 2 years to offset prior losses in pay point contracts. Given economic disruptions, upheaval and uncertainty of programs it is prudent to maintain a healthy reserve and to be very protective of such funds. In recognition of the challenging times for staff the budget recommends:

 \$10,000--Employee Team Productivity Fund for activities that promote a healthy, productive team environment, essential to achievement of outcomes, but not supported by federal funds. This funding will leverage small amount of Wellness Funds we receive from the Health benefits provider.

Motion to Approve

This budget reflects a progressive and thoughtful way to continue fulfilling our requirements and delivering quality workforce services in the region. We recommend a motion to approve the PY20 Preliminary Final Budget, as presented or revised by the Executive Finance Committee.



PY 20 Revenues - \$13,110,198



WIOA Formula Grants \$6,302,327

WIOA Competitive Grants \$2,917,000

Dept of Commerce Grants 973,849

DSHS Grants \$2,410,022

Other, State, Local Funding \$507,00

Admin Cost Pool \$952,140

\$200,000

Opioid Reduction

WorkFirst 973,849

7.4%

DVR #3 \$670,022

Thurston Co. Jail \$78,000

Adult \$1,955,440

Opioid Humanitarian \$294,000

JRA \$1,740,000

Pierce County CD \$25,000

Dislocated Worker \$1,781,531

Disaster Recovery \$670,000

PY18 RR Increased

Emp \$18,000

18.4%

Dawkins Trust \$30,000

Boeing \$374,000

Youth \$1,613,216

48.1%

PY19 RR Increased Emp \$235,000

PY19 RRAA Ostrom \$500,000

Employment Recov-

22.2% ery \$1,000,000

PY 20 Expenses - \$11,871,220

Direct Participant Services

- Adult/DW (Career Path)
- Youth (ResCare)
- In-house Programs

\$8,360,287

MyJOB

OURR

Summer Internships

70.4%

Business Services & Solutions

• Thurston Co. Chamber

\$632,500

5.3%

Special Impact Projects

- WorkBased Learning, Upflift!, AmeriCorps
- High Impact Projects

\$533,000

- Incumbent Worker
- WBL—Uplift!

4.5%

Misc Contracts

- EDC Support
- Industry Cluster Study

\$148,535

 Communication Strategies & Outreach Materials

1.3%

Administrative Services

- Admin Office Operations
- One Stop Operator

\$2,196,899

- System support & Development
- AJC Support

18.5%



	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total
Budgeted Revenues:						
Workforce Innovation and Opportunity Act (WIOA) 'Formula' Gra	ants					
WIOA Admin Cost Pool (ACP)	-	-	-	-	952,140.00	952,140.00
WIOA Adult	1,066,967.00	262,500.00	126,666.67	74,267.60	425,038.60	1,955,439.87
WIOA Dislocated Worker	935,255.00	262,500.00	226,666.67	74,267.60	282,841.30	1,781,530.57
WIOA Youth	1,172,478.00		66,666.67		374,071.55	1,613,216.22
Subtotal	3,174,700.00	525,000.00	420,000.00	148,535.20	2,034,091.45	6,302,326.65
'Competitive WIOA' Grants						
Opioid Reduction (8/1/18-03/31/21)	160,000.00	-	-	-	40,000.00	200,000.00
Disaster Recovery (07/01/20 -06/30/21)	603,000.00	-	-	-	67,000.00	670,000.00
PY18 Rapid Response Increased Emp (7/1/18-9/30/20)	18,000.00	-	-	-	-	18,000.00
Opioid Homeless (01/01/19-12/31/20)	244,000.00	-	-	-	50,000.00	294,000.00
PY19 Rapid Response Increased Emp (9/6/19-6/30/21)	170,000.00	25,000.00	-	-	40,000.00	235,000.00
Ostroms Rapid Response (01/28/2020-06/30/21)	350,000.00	25,000.00	-	-	125,000.00	500,000.00
Employment Recovery	900,000.00				100,000.00	1,000,000.00
Subtotal	2,445,000.00	50,000.00	-	-	422,000.00	2,917,000.00
Department of Commerce Grants						
WorkFirst (Community Jobs) (7/1/20-6/30/21)	730,386.75	-	-	-	243,462.25	973,849.00
Department of Social & Health Services Grants						
Dept of Voc Rehabilitation -PreEmployment Skills (3/16/18-3/15/20)	-	-	-	-	-	-
Juvenile Rehabilitation - My JOB (7/1/20-6/30/21)	1,230,000.00	-	-	-	510,000.00	1,740,000.00
Dept of Voc Rehabilitation-PreEmployment Skills (11/1/19-10/31/21)	425,000.00		60,000.00		185,022.00	670,022.00
Subtotal	1,655,000.00	-	60,000.00	-	695,022.00	2,410,022.00
Other Grants						
Thurston County Jail Program (1/1/19 - 12/31/19)	70,200.00	-	-	-	7,800.00	78,000.00
Pierce County Career Day	-	-	23,000.00	-	2,000.00	25,000.00
Dawkins Trust	-	-	30,000.00	-	-	30,000.00
GH Foundation	-	-	-	-	-	-
Healthcare Authority	-	-	-	-	-	-
Boeing	285,000.00	57,500.00	-	-	31,500.00	374,000.00
Saltchuk						-
Subtotal	355,200.00	57,500.00	53,000.00	-	41,300.00	507,000.00
Total Revenue	8,360,286.75	632,500.00	533,000.00	148,535.20	3,435,875.70	13,110,197.65
iotal Revenue	0,300,280.73	032,300.00	555,000.00	140,333.20	3,433,873.70	13,110,197.05

Program Services	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total
WIOA Formula						
Adult Contracted Programs (Career Path Services)	1,066,967.00	-	-	-	-	1,066,967.00
Dislocated Worker Contracted Programs (Career Path Services)	935,255.00	-	-	-	-	935,255.00
Youth Contracted Programs (ResCare)	1,047,478.00	-	-	-	-	1,047,478.00
Incumbent Worker Training (TBD)	-	-	100,000.00	-	-	100,000.00
JBLM In-house Program	-	-	· -	-	-	-
Business Services (Thurston Co. Chamber)	-	400,000.00	-	-	-	400,000.00
Rapid Response		50,000.00				50,000.00
Disaster Recovery		75,000.00				75,000.00
System Navigators-Triage, Outreach, UI support	-	· -	-	-	-	-
Work-Based Learning/Career Connections	_	-	230,000.00	-	-	230,000.00
High Impact Grants-Youth & Young Adult	-	-	· -	-	-	· -
Enhanced CTE Connections	_	-	-	-	-	-
Open Lab	-		120,000.00	-	-	120,000.00
Industry Cluster Study	-	-	· -	-	-	-
Outreach	-	-	-		-	-
EDC Support	-	-	-	148,535.20	-	148,535.20
Subtotal	3,049,700.00	525,000.00	450,000.00	148,535.20	-	4,173,235.20
WIOA Competitive						
Opioid Use & Reduction Response In-house	160,000.00	-	-	-	-	160,000.00
Opioid Use & Reduction Response Contracted (Choice)	· -	-	-	-	-	· -
Wrap Around Instruction for Navigating Gateways - WING	_	-	-	-	-	-
NDWG - Opioid Disaster	244,000.00					244,000.00
PY19 RRIE	170,000.00	25,000.00				195,000.00
Disaster Recovery	603,000.00	-,				603,000.00
Employment Recovery	900,000.00					900,000.00
JBLM In-house Program	200,000	-	-	-	-	-
RRIE PY18	18,000.00					18,000.00
RRIE Contracted (CPS, TCC)		_				,-50.00
Ostroms RRIE						

	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total
RRAA PY19	221,794.00					221,794.00
RRAA Contracted (CPS, TCC)	128,206.00	25,000.00				153,206.00
Career Connect In-house Program	-	-	-	-	-	-
Career Connect WA (CPS, ResCare, AJAC, ESD113)	-	-		-	-	-
High Impact Grants-CCL	-	-	-	-	-	-
Subtotal	2,445,000.00	50,000.00	-	-	-	2,495,000.00

	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total
WorkFirst & Other						
WorkFirst In-house Program Thurston, Mason, Lewis Co.	730,386.75	-	-	-	-	730,386.75
Thurston County PREP Jail In house Program	70,200.00	-	-	-	-	70,200.00
Pierce County Career Days	· -	-	23,000.00	-	-	23,000.00
Dawkins Trust	-	-	· -	-		· -
DVR - Contracted	125,000.00	_	-	-		125,000.00
DVR - In house	300,000.00		60,000.00	_		360,000.00
JRA In-house Program	1,355,000.00	_	-	_		1,355,000.00
JBLM Boeing	285,000.00	57,500.00	_	_		342,500.0
Healthcare Authority		-	_	_		
Saltchuk		_	_	_	_	_
Subtotal	2,865,586.75	57,500.00	83,000.00	-	-	3,006,086.75
Program Expense Total	8,360,286.75	632,500.00	533,000.00	148,535.20	-	9,674,321.95
Administrative Comiese						
Administrative Services Administrative Office Operations						
Salaries					1,076,160.54	1,076,160.54
Benefits					446,083.06	446,083.06
					,	
Travel & Training					89,450.00	89,450.00
Professional Services					159,610.00	159,610.00
Facilities					89,281.00	89,281.00
Supplies & Communications					79,430.00	79,430.00
Equip/Maintenance/Rentals					34,290.00	34,290.00
Depreciation					4,100.00	4,100.00
Insurance					21,000.00	21,000.00
Memberships					16,494.00	16,494.00
Board Community Outreach					20,000.00	20,000.00
Community Outreach					10,000.00	10,000.00
Misc					13,000.00	13,000.00
Transfer to Unrestricted					(2,000.00)	(2,000.00
Admin Office Subtotal					2,056,898.60	2,056,898.60
Transition & AJC Activities						
Staffing					- 15.000.00	15.000.00
Subcontracts					15,000.00	15,000.00
Fransition Subtotal					15,000.00	15,000.00
One Stop Operator						
Staffing					-	-
Subcontracts					125,000.00	125,000.00
One Stop Operator Subtotal					125,000.00	125,000.00
Administrative Expense Total					2,196,898.60	2,196,898.60
Total Expenditures	8,360,286.75	632,500.00	533,000.00	148,535.20	2,196,898.60	11,871,220.55

Admin Office Formula Carry Forward to PY21	726,086
Admin Office Carry Forward Ongoing Grants to PY21	290,239
Program Carry Forward Ongoing Grants to PY21	674,177
Total Carry Forward to PY21	1,690,502

Pacific Mountain Workforce Development Council Program Year 2020 July 1, 2020 - June 30, 2021 Prelim Budget Comparison



	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total-PY20 Preliminary	Total-PY19 Final Mod	Difference	Comments
Budgeted Revenues:									
Workforce Innovation and Opportunity Act (WIOA) 'Formula' Grant:	s								
WIOA Admin Cost Pool (ACP)	-	-	-	-	952,140.00	952,140.00	944,744.35	7,395.65	
WIOA Adult	1,066,967.00	262,500.00	126,666.67	74,267.60	425,038.60	1,955,439.87	1,746,343.31	209,096.56	
WIOA Dislocated Worker WIOA Youth	935,255.00 1,172,478.00	262,500.00	226,666.67 66,666.67	74,267.60	282,841.30 374,071.55	1,781,530.57 1,613,216.22	1,782,389.98 1,612,321.57	(859.41) 894.65	
Subtotal	3,174,700.00	525,000.00	420,000.00	148,535.20	2,034,091.45	6,302,326.65	6,085,799.21	216,527.44	
Competitive WIOA' Grants									
Onivid Badwaking (0/4/40 02/24/24)							. === ===		ract ended with a no cost extension we have
Opioid Reduction (8/1/18-03/31/21) Disaster Recovery (07/01/20 -06/30/21)	160,000.00 603,000.00	-	-	-	40,000.00 67,000.00	200,000.00 670,000.00	1,783,293.16 -	` ' ' '	cional funds to spend out Contract
Career Connect WA (1/1/18-9/30/19)		-	-	-		-	461,990.69	(461,990.69) No (areer Connect this year Spent out contract
PY18 Rapid Response Increased Emp (7/1/18-6/30/20)	18,000.00	-	-	-	-	18,000.00	462,004.66	(444,004.66) No C	ost extension for 3 months
Opioid Homeless (01/01/19-12/31/20)	244,000.00	-	-	-	50,000.00	294,000.00	715,500.00	(421,500.00) Carr	over of budget for 6 months in PY20
PY19 Rapid Response Increased Emp (9/6/19-6/30/21)	170,000.00	25,000.00	-	-	40,000.00	235,000.00	470,405.00	(235,405.00)	
Ostrom Rapid Response (01/28/2020-06/30/21)	350,000.00	25,000.00	-	-	125,000.00	500,000.00	550,000.00	(50,000.00) Carr	over of budget of 500K 50K spent
Employment Recovery	900,000.00				100,000.00	1,000,000.00	- 44240254	1,000,000.00 New	anticipated contract
Subtotal	2,445,000.00	50,000.00	-	-	422,000.00	2,917,000.00	4,443,193.51	(2,196,193.51)	
Department of Commerce Grants WorkFirst (Community Jobs) (7/1/19-6/30/20)	730,386.75		-		243,462.25	973,849.00	1,073,849.00	(100,000,00) Sma	ler anticipated program PY20
	, 30,3303				2 13/ 132123	373/0 13100	2/07.5/0.151.00	(100)000100) 5	ie. antiopatea program 1720
<u>Department of Social & Health Services Grants</u> Dept of Voc Rehabilitation -PreEmployment Skills (3/16/18-3/15/20)	_						293,180.00	(293,180.00) New	Contract
Juvenile Rehabilitation - My JOB (7/1/19-6/30/21)	1,230,000.00	-	_	-	510,000.00	1,740,000.00	1,300,000.00	` ' '	DK left on Contract for PY20
Dept of Voc Rehabilitation-PreEmployment Skills (11/1/19-10/31/21)	425,000.00	_	60,000.00	_	185,022.00	670,022.00	925,110.00	•	year contract Est Spending this PY
Subtotal	1,655,000.00	-	60,000.00	-	695,022.00	2,410,022.00	2,518,290.00	(108,268.00)	year contract Escopending this i
Other Grants									
Thurston County Jail Program (1/1/19 - 12/31/19)	70,200.00	-	-	-	7,800.00	78,000.00	123,370.00		rear budget due to Cal vs Fiscal year
Pierce County Career Day	-		23,000.00		2,000.00	25,000.00	32,000.00	(7,000.00)	
Dawkins Trust	-	-	30,000.00	-	-	30,000.00	67,000.00	` ' '	not received new funds
GH Foundation Healthcare Authority		-	-	-	-	-	110.00 10,000.00		s Moved to Unrestricted
TOLIM D. :	205 000 00	F7 F00 00			24 500 55	274 002 22	400.000.10		nad rec receipt of funds in PY using them this
JBLM Boeing	285,000.00	57,500.00	-	-	31,500.00	374,000.00	499,920.40	(125,920.40) PY	s Moyad to Uprostricts
Saltchuk Subtotal	355,200.00	57,500.00	53,000.00	-	41,300.00	507,000.00	3,937.51 736,337.91	(3,937.51) Fund (229,337.91)	s Moved to Unrestricted
Subtotal	333,200.00	37,300.00	35,000.00		11,500.00	307,000.00	750,557.91	(223,337.31)	
Total Revenue	8,360,286.75	632,500.00	533,000.00	148,535,20	3,435,875.70	13.110.197.65	14,857,469.63	(2,417,271.98)	
	5,555,256175		222,222100	0,555.20	5, .55,5. 5.7 6	20,220,200	= .,00., .00100	(-,,,, -)	

Process Services		Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total-PY20 Preliminary	Total-PY19 Final Mod	Difference	Comments
Program Services	Budgeted Expenditures:									
Second										
Project Service Service Project Proj								Total-PY19 Final Mod	Difference	
Adapt Contracted Programme (Contract Polis Programme)		Services	& Solutions	Projects	Projects	Services	Preliminary			
Description Monies Contracted Programs (Career Path) Services 952,255.00 -1										
1,047,478,00 1,047,870,00 1,04			-	-	-	-			•	
Decembers Worker Training (RED) 100,000.00 100,000.00 50	Dislocated Worker Contracted Programs (Career Path Services)	935,255.00	-	-	-	-	935,255.00	1,015,911.40	(80,656.40)	
SRM In horse Program SRM In horse Program Add	Youth Contracted Programs (ResCare)	1,047,478.00	-	-	-	-	1,047,478.00			
Barness Services (Fluctende Co-Rember)	Incumbent Worker Training (TBD)	-	-	100,000.00	-	-	100,000.00	•	50,000.00	
Again Response \$0,000.00 \$50,000.00 \$50,000.00 \$50,000.00 \$50,000.00 \$50,000.00 \$7,000		-	-	-	-	-	-	•	(61,407.00) No m	ore Formula dollars for JBLM
Disease Recovery 75,000.00		-		-	-	-	•	400,000.00	-	
System Analysisters - Trapp, Outreach, Us support			,				,		•	, ,
Wish-Based Learning/Gimeer Connections/dimensCarges support Find panel Connections/dimensCarges support Find panel Connections Find Panel			75,000.00				75,000.00		•	
Pight Impact Granter Veruth & Verung Adult Perhamenced Technology		-	-	-	-	-	-		` ' '	· .
Enhanced CTE Connections		-	-	230,000.00	-	-	230,000.00	98,363.00	131,637.00 more	focus on workbased learning
Common C		-	-	-	-	-	-	-	-	
Endestry Cluster Study		-	-	-	-	-	-	-	-	
Durasch	·	-	-	120,000.00	-	-	120,000.00	•		
EDC Support 3,049,700.00 525,000.00 450,000.00 148,535.20 148,535.20 3,948,446.22		-	-	-	-	-	-			study this year
Subtorial 3,049,700.00 525,000.00 450,000.00 148,335.20 - 4,173,235.20 3,948,446.22 224,788.96		-	-	-	-	-	-			
VIDA Competitive										
Dipolicit Use & Reduction Response In-house 160,000.00	Subtotal	3,049,700.00	525,000.00	450,000.00	148,535.20	-	4,173,235.20	3,948,446.22	224,788.98	
Dipolit Use & Reduction Response In-house 160,000.00 879,777.63 (719,776.3)	WIOA Competitive									
Opioid Use & Reduction Response Contracted (Choice)	Opioid Use & Reduction Response In-house	160,000.00	-	-	-	-	160,000.00	879,777.63	(719,777.63)	
Wing Accound Instruction for Navigating Gateways - WING 244,000.00 596,617.00 (352,617.00) We Received additional RRIE: 170,000.00 25,000.00 195,000.00 110,000.00 85,000.00 360,000.00 603,0	·	-	-	-	-	-	-	•	` ' '	of Contract last PY
NOWS - Ophoid Disaster		-	-	-	-	-	-		-	
## Received didfinal RNE: ## Received process ## Receiver ## G03,000.00 ## Received process ## Receiver ## G03,000.00 ## Received process ## Receiver ## G03,000.00 ## Receiver ## G03,000.00 ## G03,		244,000.00					244,000.00	596,617.00	(352,617.00)	
Disaster Recovery	,	,					,	· ·		eceived additional RRIE19 Funds and had
Employment Recovery 900,000.00 900,000.00 900,000.00 900,000.00 New Anticipated Grant 18,000.00 18,000.00 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 (161,050.00) 179,050.00 179,05	PY19 RRIE	170,000.00	25,000.00				195,000.00	110,000.00	85,000.00 addit	ional carryover
JBM In-house Program 18,000.00 18,000.00 18,000.00 179,050.00 (151,050.00) (235,000.00) RRIE Contracted (CPS, TCC) 221,794.00 221,794.00 221,794.00 221,794.00 221,794.00 221,794.00 221,794.00 25,000.00 76,206.00 70,000.00 70,000.00	Disaster Recovery	603,000.00	·				603,000.00		603,000.00 New	Grant
RRIE PCNT Except Country PREP pail In house Program Thurston, Mason, Lewis Co. WorkFirst B. Other WorkFirst In-house Program Thurston, Mason, Lewis Co. WorkFirst Forward Country PREP pail In house Program Thurston, Mason, Lewis Co. WorkFirst Thurston Country PREP pail In house Program Program Thurston, Mason, Lewis Co. WorkFirst In-house Program Thurston, Mason, Lewis Co. WorkFirst In-house Program Thurston, Mason, Lewis Co. WorkFirst In-house Program Thurston, Mason, Lewis Co. Royal Country Career Country Career Days Dawkins Trust Dawkins Trust 125,000.00 185,000.00 185,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 25,000.00 26,000.00 27,000.00 27,000.00 27,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 28,000.00 21,000.00 22,000.00 23,000.00 24,000	Employment Recovery	900,000.00					900,000.00		900,000.00 New	Anticipated Grant
RRIE Contracted (CPS, TCC) Ostrom RRIE RRAH PY19 RRAH Contracted (CPS, TCC) 221,794.00 2	JBLM In-house Program		-	-	-	-	-		-	
Cestrom RRIE	RRIE PY18	18,000.00					18,000.00	179,050.00	(161,050.00)	
RRAA PY19	RRIE Contracted (CPS, TCC)	-	-	-	-	-	-	235,000.00	(235,000.00)	
RRAA Contracted (CPS, TCC) 128,206.00 128,208.00 128,208.20 12	Ostrom RRIE						-	-	-	
C2C Contracted	RRAA PY19	221,794.00					221,794.00	25,000.00	196,794.00 Conti	nued work on new program
Career Connect In-house Program	RRAA Contracted (CPS, TCC)	128,206.00	25,000.00				153,206.00	77,000.00	76,206.00 Conti	nued work on new program
Career Connect WA (CPS, ResCare, AJAC, ESD113) - - - - - - - - -	C2C Contracted	-					-	-	-	
High Impact Grants-CCL Subtotal Subtotal Variety Subscript WorkFirst & Other WorkFirst & Other WorkFirst In-house Program Thurston, Mason, Lewis Co. Thurston County PREP Jail In house Program Thurston County Career Days 123,000.00 124,000.00 125,000.00	Career Connect In-house Program	-	-	-	-	-	-	47,210.00	(47,210.00) No pr	ogram this year
Subtotal	Career Connect WA (CPS, ResCare, AJAC, ESD113)	-	-		-	-	-	323,945.00	(323,945.00) No pr	ogram this year
WorkFirst & Other WorkFirst In-house Program Thurston, Mason, Lewis Co. 730,386.75 - - - 730,386.75 859,079.20 (128,692.45) Received less than expected less than expected for PY18/PY20 Strain expected expected expected for PY18/PY20 Strain expected expect	High Impact Grants-CCL							15,000.00	(15,000.00) No pr	ogram this year
WorkFirst In-house Program Thurston, Mason, Lewis Co. 730,386.75 - - - 730,386.75 859,079.20 (128,692.45) Received less than expected Thurston County PREP Jail In house Program 70,200.00 - - - - 70,200.00 114,000.00 (43,800.00) Renewal of Calendar YR control Pierce County Career Days - - - - - 23,000.00 30,000.00 (7,000.00) Dawkins Trust - - - - - - 67,000.00 (67,000.00) DVR - Pre-ETS CONTRACTED OUT 125,000.00 - - - - - - - 60,000.00 - - - 676,358.00 (551,358.00) Used for PY18/PY20 Summer DVR - Pre-ETS IN HOUSE 300,000.00 - - - - - 360,000.00 - - 1,355,000.00 975,000.00 380,000.00 - - - - - 1,355,000.00 975,000.00 380,000.00 - - - - - - - - - - - - - -	Subtotal	2,445,000.00	50,000.00	-	-	-	2,495,000.00	3,230,067.97	(735,067.97)	
Thurston County PREP Jail In house Program 70,200.00 70,200.00 Pierce County Career Days 23,000.00 Dawkins Trust 23,000.00 DVR - Pre-ETS CONTRACTED OUT DVR - Pre-ETS IN HOUSE 300,000.00 1,355,000.00	WorkFirst & Other									
Pierce County Career Days - - 23,000.00 - 23,000.00 30,000.00 (7,000.00) Dawkins Trust - - - - - 67,000.00 (67,000.00) DVR - Pre-ETS CONTRACTED OUT 125,000.00 - - - 125,000.00 676,358.00 (551,358.00) Used for PY18/PY20 Summer DVR - Pre-ETS IN HOUSE 300,000.00 - 60,000.00 - - 360,000.00 975,000.00 380,000.00 JBLM Boeing 285,000.00 57,500.00 - - - 342,500.00 221,844.38 120,655.62 A&P Cohorts/Dollars used for Healthcare Authority Saltchuk - - - - - - - - - - 10,000.00 (10,000.00) -	WorkFirst In-house Program Thurston, Mason, Lewis Co.	730,386.75	-	-	-	-	730,386.75	859,079.20	(128,692.45) Recei	ved less than expected
Dawkins Trust - <	,	70,200.00	-	-	-	-	•		` ' '	wal of Calendar YR contract
DVR - Pre-ETS CONTRACTED OUT 125,000.00 - - - - 125,000.00 676,358.00 (551,358.00) Used for PY18/PY20 Summer of 60,000.00 DVR - Pre-ETS IN HOUSE 300,000.00 - 60,000.00 - - 1,355,000.00 975,000.00 380,000.00 JBLM Boeing 285,000.00 57,500.00 - - - - 342,500.00 221,844.38 120,655.62 A&P Cohorts/Dollars used for PY18/PY20 Summer of PY18/PY20 Su	Pierce County Career Days	-	-	23,000.00	-	-	23,000.00	•		
DVR - Pre-ETS IN HOUSE 300,000.00 - 60,000.00 - 360,000.00 975,000.00 380,000.00		-	-	-	-	-		•	` ' '	
JRA In-house Program (My Job) 1,355,000.00 - - - 1,355,000.00 975,000.00 380,000.00 JBLM Boeing 285,000.00 57,500.00 - - - - 342,500.00 221,844.38 120,655.62 A&P Cohorts/Dollars used for 10,000.00 Healthcare Authority - - - - - - 10,000.00 (10,000.00) Saltchuk - - - - - - - - 3,937.51 (3,937.51)			-	-	-	-		676,358.00	(551,358.00) Used	for PY18/PY20 Summer Internship 416K not
JBLM Boeing 285,000.00 57,500.00 - - - 342,500.00 221,844.38 120,655.62 A&P Cohorts/Dollars used for 10,000.00 Healthcare Authority - - - - - - 10,000.00 (10,000.00) Saltchuk - - - - - - 3,937.51 (3,937.51)		,		60,000.00	-		•			
Healthcare Authority - - - - - - 10,000.00 (10,000.00) Saltchuk - - - - - - 3,937.51 (3,937.51)				-	-	-			•	
Saltchuk - - - - - - 3,937.51 (3,937.51)		·	57,500.00	-	-	-	•	•		Cohorts/Dollars used for JBLM Activities
	,	-	-	-	-	-	-			
Subtotal 2,865,586.75 57,500.00 83,000.00 3,006,086.75 2,957,219.09 (311,132.34)				-						
	Subtotal	2,865,586.75	57,500.00	83,000.00	-	-	3,006,086.75	2,957,219.09	(311,132.34)	
Program Expense Total 8,360,286.75 632,500.00 533,000.00 148,535.20 - 9,674,321.95 10,135,733.28 (821,411.33)	Program Expense Total	8,360.286.75	632,500.00	533.000.00	148,535.20	-	9,674.321.95	10,135.733.28	(821,411.33)	

	& Solutions	Special Impact Projects	Misc Contracts & Projects	Administrative Services	Total-PY20 Preliminary	Total-PY19 Final Mod	Difference Comments
ı							
				1,076,160,54	1,076,160,54	1.171.703.48	(95,542.94) Reallocation of Admin
							(42,702.07) Reallocation of Admin
							36,000.00 Reallocation of Admin
							18,850.00 Reallocation of Admin
							-
							8,980.00
							5,000.00
							-
							1,000.00
							15.00
							13.00
							_
							- -
							2,500.00
							•
				2,056,898.60	2,056,898.60	2,122,/98.61	(65,900.01)
				-	-		
				15,000.00	15,000.00	40,000.00	(25,000.00) Additional Costs to cover certification
				15,000.00	15,000.00	40,000.00	(25,000.00)
					125 000 00	130 450 00	(12.4E0.00) Additional Ballons for COMB and
				125,000.00	125,000.00	138,459.98	(13,459.98) Additional Dollars for COVID work
				2,196,898.60	2,196,898.60	2,301,258.59	(104,359.99)
8,360,286.75	632,500.00	533,000.00	148,535.20	2,196,898.60	11,871,220.55	12,436,991.87	(925,771.32)
					15,000.00 - 125,000.00	446,083.06 89,450.00 89,450.00 159,610.00 159,610.00 89,281.00 89,281.00 79,430.00 79,430.00 79,430.00 34,290.00 4,100.00 4,100.00 4,100.00 21,000.00 16,494.00 16,494.00 16,494.00 20,000.00 20,000.00 10,000.00 13,000.00 13,000.00 13,000.00 (2,000.00) 2,056,898.60 2,056,898.60 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00 15,000.00	446,083.06 446,083.06 488,785.13 89,450.00 53,450.00 159,610.00 140,760.00 159,610.00 159,610.00 89,281.00 89,281.00 89,281.00 89,281.00 89,281.00 89,281.00 79,430.00 79,430.00 70,450.00 34,290.00 34,290.00 29,290.00 4,100.00 4,100.00 4,100.00 21,000.00 21,000.00 20,000.00 16,494.00 16,494.00 16,479.00 20,000.00 20,000.00 20,000.00 10,000.00 10,000.00 13,000.00 13,000.00 (2,000.00) (4,500.00) 2,056,898.60 2,122,798.61