Purpose

This policy provides guidance and direction around Incentive Payments provided to individuals determined eligible and enrolled as participants in a WIOA Title I-B Adult, Dislocated Work, Youth and/or Statewide Activity funded programs as allowable under Title I-B of the Workforce Innovation and Opportunity Act (WIOA).

Although there is specific reference in the WIOA final rules regarding incentive payments to youth at 20 CFR 681.640, there is no similar reference to incentive payments or stipends to adults and dislocated workers. Further, although the WIOA final rules and WIOA operating guidance state that guidance in this area is forthcoming, the one-stop system is still awaiting such guidance. Therefore, to provide needed clarification to Washington’s WorkSource (One-Stop) system, PacMtn WDC has updated this policy to eliminate confusion and support comprehensive service delivery. If and when federal guidance is issued, ESD will review the state policy and make necessary and appropriate revisions and the WDC will update this policy.

Policy

PacMtn contractors are authorized to provide incentive payments to individuals enrolled in WIOA Adult, Dislocated Worker, Youth and/or Statewide Activity funded program when participating in training, work experience, and/or education programs tied to the goals of WIOA and assist them in meeting state and/or local program performance targets.

Incentive payments will be subject to availability of funding and in accordance with allowable cost principles.

Incentive payments are participant support costs as defined at 2 CFR 200.75 and 2 CFR 200.456. Both 2 CFR 200.456 and 2 CFR 200.407(t) direct that participant support costs require prior written approval of the Federal awarding agency.

Policy Guidelines

Incentive payments:

To be eligible to earn and incentive payments, individuals must:

- Have a program enrollment entered into the MIS system in a WIOA Title I-B Adult, Dislocated Worker, Youth, and/or Statewide Activity funded Program and provided incentives in the manner outlined in this policy.
• Be actively engaged in services offered through a WIOA Adult, Dislocated Worker, Youth or Statewide Activity funded program, in accordance with their individual participation plan and or Individual Service Strategy.

All incentives must be in compliance with 2 CFR part 200 (e.g., federal funds must not be spent on entertainment costs, such as movie or sporting event tickets, gift cards to movie theaters, or other venues whose sole purpose is entertainment).

Providers must also internally maintain appropriate and identifiable expenditure records of incentive payments for the purposes of local, state, and federal monitoring/audits.

Provider agencies must safeguard cash and other similar items (e.g., gift cards) with internal controls.

The total amount of incentive payments in a program year (July 1 through June 30) for WIOA Title I-B Adult, Dislocated Worker, and Youth participants will be stipulated in the PacMtn Incentive Payment Procedure #6200P.

However, as stated in State Policy 5621-4 Incentive Payments, the allowance for and limits on incentive payments to WIOA Title I youth participants in projects funded by WIOA Title I statewide activities discretionary funds will be set by PacMtn as outlined by the State in the contracts’ special terms and conditions. Program contractors will be notified accordingly.

A. WIOA Youth

1. Incentive payments to WIOA Title 1 youth participants are permitted for recognition and achievement of milestones tied to work experience, education, and/or training. To that end, the allowable WIOA Title 1 youth program elements to which incentives may be tied can be found in Attachment A.

2. Incentive payments not supported through the WIOA Youth Individual Service Strategy (ISS) are not allowable.

3. Incentive payments are allowed to additionally include incentive payments for attainment of unsubsidized employment and/or employment retention resulting from participation in one or more program elements (outlined in Attachment A) for which incentive payments are allowed.

4. Incentive structures and policies, which detail incentives tied to non-performance related activity or achievement, are not allowable.

5. Incentive payment outlines as designed, determined allowable and implemented during any program period (PY), are applicable to each individual PY specifically and must be applied equally for all eligible participants who have earned the incentive, per policy.

6. Changes to the nature and incentives to be awarded during each individual PY must remain in effect throughout the PY and are not subject to change without PacMtn approval.

7. Contractors can issue incentive payments only when in accordance and fully compliant with PacMtn’s Incentive Policy # 6200 and Incentive Payments Procedure # 6200P.
The following is the exclusive list of allowable incentive achievements allowed for Youth:

- Progress tied to the allowable Youth Program Elements as outlined in Attachment A.
- WEX, Employment, and Training Progress based upon achievements and milestones in the program tied to education, work experience, or training marked by credential attainment or other successful outcomes related to a training service.
- Progress or completion of work experience or training services including obtainment of job skills as specified in the training plan, or specific training, or WEX attendance or task completion as documented on ISS or WEX contracts.
- Successful Measurable Skills Gain or Credential Attainment
- Unsubsidized Employment Attainment during active participation in alignment with youth program elements outlined in Attachment A.

Prior state approval is not required for incentive payments to WIOA Title I youth participants so long as the criteria outlined in this policy and the guidance within is adhered.

**Documentation requirements are detailed in the Incentive Payments Procedure #6200P**

**B. WIOA Adult/DW**

1. Incentive payments to WIOA Title I adult and dislocated worker participants are limited to achievement milestones directly tied to work experiences and the following WIOA-recognized training services – occupational skills training, registered apprenticeship, on-the-job training, increased capacity training, customized training, and entrepreneurial training.

2. Unlike Title I youth, this excludes incentive payments for attainment and retention of unsubsidized employment for adults and dislocated workers who complete work experience or training services.

The following is the exclusive list of allowable incentive achievements allowed for Adult & Dislocated Workers:

- Progress or completion of work experience including obtainment of job skills as specified in the training plan, or WEX attendance or task completion as documented on IPP or WEX contracts.
- Successful Measurable Skills Gain or Credential Attainment directly tied to the following WIOA recognized training services – occupational skill training, registered apprenticeship, on-the-job training, increased capacity training, customized training, and entrepreneurial training.

PacMtn must request and receive approval from the state annually prior to expending any new WIOA Title I-B formula grants or statewide activities funds on incentives to WIOA Title I-B Adult, Dislocated Worker, or Statewide Activity funded program participants.

- Refer to Incentive Payments Procedure #6200P to access Exhibit 3-700A WIOA Title 1-B Adult and Dislocated Worker Incentive Approval forms as required to request approval to pay WIOA Title 1-B Incentives to Adults and Dislocated Workers.
Once approved, the state approvals are good for the life of those particular funds.

Documentation requirements are detailed in the Incentive Payments Procedure #6200P

C. Statewide Activities

Incentive Payments are allowable in accordance with the applicable grant guidelines for statewide activities under WIOA Title 1B. Incentive payments will be subject to availability of funding and in accordance with allowable cost principles under the applicable grant.

Any discrepancies arising between PacMtn policy and or procedures with federal and state provisions due to current or future revisions will default to the current minimum federal and state regulations and guidance available. PacMtn policy and or procedures may set forth stricter requirements than provided by federal and state guidance, but in no case will PacMtn policy and or procedures not meet minimum federal and state policy.

References

Workforce Innovation and Opportunity Act of 2014

OMB Uniform Guidance, 2 CFR 200.456 – Participant Support Costs
OMB Uniform Guidance, 2 CFR 200.75 – Participant Support Costs
OMB Uniform Guidance, 2 CFR 200.407(t) – Prior Written Approval

Training and Employment Guidance Letter’s (TEGL 19-16 & 21-16)

WorkSource System Policy 1019, Revision 6, Attachment A- Eligibility Handbook Training
WorkSource System Policy 5602 R3 - Supportive Services and Need Related Payments
WorkSource System Policy 5621 R4 - Incentive Payments to WIOA Title I Participants

PacMtn Incentive Payment Procedures #6200P

Compliance with the state’s eligibility policy will be based on the version of the handbook or state policy in effect at the time of the action or activity that may be at issue.

DATE APPROVED: 9/22/2022

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PacMtn is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. WA Relay 711.
### Attachment A

**Youth Program Elements for which incentive payments are or are not allowed**

<table>
<thead>
<tr>
<th>No.</th>
<th>Program Element</th>
<th>Allowable</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Tutoring, study skills training, instruction, and dropout prevention</td>
<td>Yes</td>
</tr>
<tr>
<td>2</td>
<td>Alternative secondary school services or dropout recovery services</td>
<td>Yes</td>
</tr>
<tr>
<td>3</td>
<td>Paid and unpaid work experience</td>
<td>Yes</td>
</tr>
<tr>
<td>4</td>
<td>Occupational skills training</td>
<td>Yes</td>
</tr>
<tr>
<td>5</td>
<td>Education offered concurrently with workforce preparation and training for a specific occupation</td>
<td>Yes</td>
</tr>
<tr>
<td>6</td>
<td>Leadership development opportunities</td>
<td>No</td>
</tr>
<tr>
<td>7</td>
<td>Supportive services</td>
<td>No</td>
</tr>
<tr>
<td>8</td>
<td>Adult mentoring</td>
<td>No</td>
</tr>
<tr>
<td>9</td>
<td>Follow-up services</td>
<td>No</td>
</tr>
<tr>
<td>10</td>
<td>Comprehensive guidance and counseling</td>
<td>No</td>
</tr>
<tr>
<td>11</td>
<td>Financial literacy education</td>
<td>Yes</td>
</tr>
<tr>
<td>12</td>
<td>Entrepreneurial skills training</td>
<td>Yes</td>
</tr>
<tr>
<td>13</td>
<td>Services that provide labor market information</td>
<td>No</td>
</tr>
<tr>
<td>14</td>
<td>Post-secondary preparation and transition activities</td>
<td>Yes</td>
</tr>
</tbody>
</table>

Note: Youth incentive payments are also allowed for attainment of unsubsidized employment and/or employment retention resulting from participation in one or more program elements for which incentive payments qualify.