



## Executive Finance Committee Agenda 11/09/2023 ▪ 2:30-4:00p

Join online via Microsoft Teams  
Meeting ID: 217 982 935 076  
Passcode: SnGHDC

### **I. Welcome & Check-In Items**

- A. Introductions & Establish Quorum
- B. Action Item: Motion to Approve September 14, 2023 EFC Minutes (Attachment #1)
- C. Board Chair Comments
- D. [CEO Report](#) (Attachment #2)

### **II. Discussion & Action Items:**

- A. Discussion Item: Program Policy - Federal and State Economic Security for All #9201(Attachment #3)
- B. Discussion Item: Nancie Payne Workplace Excellence Award Winner
- C. Discussion Item: WDC Board Vice-Chair Vacancy

### **III. Fiscal Items:**

- A. Discussion and Action Item: PY23 Final Budget (Attachment #4)
  - i. Action Item: Motion to Approve the PY23 Final Budget as presented and Recommend Do Pass to the full WDC Board and Consortium
- B. Discussion Item: PY23 Q1 - Quarterly Financial Statement (Attachment #5)

### **IV. Executive Session**

*The Board can move to close the meeting for select and appropriately limited conversation on matters best conducted in confidence including meeting with an auditor on sensitive financial issues, handling top-level personnel matters including the CEO's compensation and performance review, planning for an important transaction like a real estate deal or a merger, matters where "personal or organizational confidentiality is requested or prudent", dealing in a preliminary way (including investigation) with crisis situations or with allegations of improper conduct by the CEO or a board member - before disclosure to staff or others who ordinarily attend full board meetings. Any specific action requiring a vote will be taken in the public portion of the meeting.*

The Executive Finance Committee will enter into Executive Session for 30 minutes to discuss personnel matters.



**V. Committee & Task Force Updates (Committee Leads)**

- A.** One Stop Operations Committee
- B.** Priority Populations Committee
- C.** Adult Basic Education & Literacy (ABEL)
- D.** Business and Sector Engagement (BaSE)

**VI. Good of the Order & Announcements**

**Executive Finance Committee Members**

<u>Name</u>	<u>Business</u>	<u>County</u>	<u>Position</u>
1. Alissa Shay	Port of Grays Harbor	Grays Harbor	Board Chair
2. Vacant			Vice Chair
3. Tennille Johnson	WA Employment Security Department	Regional	Treasurer
4. Lynnette Buffington	Greater Grays Harbor	Grays Harbor	Incoming Chair
5. Jacquelin Earley	Sierra Pacific Industries	Mason	Previous Board Chair, Ex Officio
6. Cheryl Heywood	Timberland Regional Library	Regional	One Stop Committee Lead
7. Jonathan Pleger	Morningside	Regional	Targeted Populations Committee Co-Lead
8. Christina Riley	Labor and Apprenticeship Representative	Regional	Target Populations Committee Co-Lead
9. Sharon Trask	Mason County Commissioner	Mason	Consortium Chair, Ex Officio
10. Jennifer Barber	South Puget Sound CC	Thurston	ABEL Committee Lead
11. Derek Epps	Seattle Shellfish	Mason	Business At-Large
12. David Schaffert	Thurston County Chamber of Commerce	Thurston	BaSE Co-Lead
13. Michael Cade	Thurston Economic Development Council	Thurston	BaSE Co-Lead



**Workforce Development Speak (Commonly Used Acronyms)**

ABE	Adult Basic Education	IFA	Infrastructure Funding Agreement
CBO	Community Based Organizations	ITA	Individual Training Account
CJ	Community Jobs	MOU	Memorandum of Understanding
CLEO	Chief Local Elected Official	MyJob	My Journey Out Beyond
CSO	Community Service Offices	OJT	On the Job Training
DOL	Department of Labor	OURR	Opioid Use Reduction & Recovery
DSHS	Department of Social of Health Services	TAA	The Trade Adjustment Assistance
DVR	Division of Vocational Rehabilitation	TANF	Temporary Assistance for Needy Families
ESD	Employment Security Department	WDA	Workforce Development Areas
DW	Dislocated Worker	WEX	Work Experience
ESD 113	Educational Service District - Capital Region	WIOA	Workforce Innovation & Opportunity Act
ETPL	Eligibility Training Provider List	WTECB	Workforce Training & Education Coordinating Board

**PacMtn Board Member Values**

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 constructive self-assessment, continuous self-improvement, and mutual respect

**Duty of Attention**= Full participation and Practical inquiry

**Duty of Allegiance**=Address conflict of interest & confidentiality, care about funding sources & potential opportunities

**Duty of Agreement** = abide by Federal, State & Local laws and PacMtn mission, vision, values, services, policies & programs

**Board Member Reminders**

**Conflict of Interest:** In accordance with the Workforce Innovation and Opportunity Act and the standards of honorable business practice. Workforce Development Council members (WDC), as well as members of WDC Committees and Task Forces, who directly represent, are employed by, or act as consultants to organizations or agencies having business before the Council shall not vote on any matter or issue regarding said organization or agency. Any member having a conflict of interest will declare the conflict prior to any discussion on the matter and must recuse themselves from any formal action related to the conflict.

**Concern about misuse of public resources:** PacMtn Board of Directors takes seriously all matters of fiscal integrity and the ethical and lawful conduct of its business. Any concerns about fraud, abuse or unethical conduct should be reported to a Board Officer, the CEO or the [State Auditor’s Office \(SAO\)](#).



## Executive Finance Committee Minutes

09/14/2023 ▪ 2:30 - 4:00p

PacMtn Offices & Online Via Microsoft Teams

**Attendees:** Alissa Shay, Jacquelin Earley, Lynnette Buffington, Sharon Trask, Tennille Johnson, Jacquelin Earley, David Earley, Cheryl Heywood

**Staff:** Wil Yeager, Arissa De Lima, Dan Cooling, Christina Gorman, Katherine Payne, Melody Pajaro, Naomi Sky

**Guests:** Jason Hosenev

### **I. Welcome & Check-In Items**

#### **A. Introductions & Establish Quorum**

Alissa Shay called the meeting to order at 2:38pm. Quorum established and self-introductions were made.

#### **B. Action Item: Motion to Approve June 8, 2023 EFC Minutes**

Sharon Trask motioned to Approve the June 8, 2023 EFC Minutes as presented. David Schaffert seconded. **Motion carries.**

#### **C. Board Chair Comments**

Alissa shared that she attended the Economic Security for All Legislative meeting yesterday with many other PacMtn Board Members and Staff. She showed gratitude for the work PacMtn is doing to achieve results in the state.

#### **D. CEO Report**

William was not able to join the meeting today. For review of the CEO report please refer to our website [www.pacmtn.org](http://www.pacmtn.org)

### **II. Discussion and Action Items:**

#### **A. American Rescue Plan Act (ARPA) On the Job training (OJT) Policy #9500**

Katherine Payne led the discussion on this item. She reviewed the policy with the committee and the items it outlined.

Jacquelin queried if the forest industry was included in the umbrella of agriculture labor. Katherine clarified that the contract spoke to food, crop production, livestock production, shell fish and/or animal slaughter/processing.

There were no further questions of the Committee.

**Action Item:** Motion to Approve PacMtn Program Policy #9500 as presented with Recommendation to the full WDC Board.

David Schaffert Motioned to Approve PacMtn Program Policy #9500 as presented with Recommendation to the full WDC Board. Cheryl Heywood seconded. **Motion Carries.**

**B. Discussion Item:** Local System Plan

Jason Hosenev, One-Stop Operator led this discussion. It was explained that an in depth presentation will be on the Fall Board Retreat Agenda. He continued to outline the One Workforce, Demand Driven System.

Tennille Johnson queried on a tool that would provide connection to resources for partners so that the removal of employment barriers can be focused on.

Jason answered that the WorkSource managers and supervisors are working on a list of resources for ease of access and the Community CarePort HUB is the organization that we can make a referral to and they will make the most appropriate connection. We can use a combination of utilizing the information and relationships that already exist in the current offices and the Community CarePort HUB support to fill in any gaps.

**III. Fiscal Items:**

**A. Discussion and Action Item:** Transfer of funds from Dislocated Worker Funding (DW) to Adult Funding (Adult) for PY23-PY24 WIOA formula Employment Security Department (ESD)

Wil led this discussion. He reviewed the Memorandum with the Board that outlines the process of the transfer of funds.

There were no questions from the Committee.

**Action Item:** Motion to Approve the Transfer of funds from DW to Adult for PY23-PY24 WIOA formula ESD Contract #K7992 ESD Policy 5401, revision 3 as presented.

Lynnette motioned to Approve the Transfer of funds from DW to Adult for PY23-PY24 WIOA formula ESD Contract #K7992 ESD Policy 5401, revision 3 as presented. Sharon Trask seconded. **Motion Carries.**

**IV. Executive Session**

There is NO Executive Session requested at this time.

**V. Committee & Task Force Updates (Committee Leads)**

**A.** One Stop Operations Committee - Cheryl Heywood reported that the committee has been

- meeting on the topic that was covered by Jason Hosenev during this meeting. They have also been working on certification of connection sites.
- B. Priority Populations Committee - Dan Cooling reported on the Committees work. Their next meeting will be discussions around the Local Plan, the ALICE data and convening partners and participants within the community on how we can work together as a taskforce.
  - C. Adult Basic Education & Literacy (ABEL) - Cheryl Heywood reported that the Committee has been on a pause.
  - D. Business and Sector Engagement (BaSE) - David Schaffert reported on the Committees work. There have been discussions around the Local Plan and will bring in Christina Riley to speak to apprenticeships at their next meeting.

**Good of the Order and Announcements**

Cheryl Heywood announced Thurston County Chamber and Nisqually Indian Tribe received a 2 year grant to continue digital literacy classes. TRL’s digital literacy platform, North Star is used for these classes and many of the components of this platform has been converted into Spanish. There will be a panel session on this during the WWA Stronger Together conference.

Meeting adjourned at 3:15p.

Submitted by: Arissa De Lima, Chief of Staff | WDC Board Secretary

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# CEO Report

November 2023

In early October, PacMtn leadership staff and board member Christina Riley met with **Local Labor Leader Meeting** to discuss expanding and strengthening our partnership. The group focused on expanding access to apprenticeship, key initiatives related Economic Security for All (EcSA) and providing input for PacMtn local plan development. The Asset Limited Income Constrained Employed (ALICE population) was discussed at length. Local Workforce Development Boards across the state received state funding to target this group also known as the “working poor” to develop strategies to address the alarming growth in the numbers of households that fall into the category across the state. Despite the fact that these individuals are employed, their household income is not adequate to meet their basic needs, let alone allow them to thrive and build resiliency. Labor Leaders recognize this as a core issue for workers and share support for expanding access to apprenticeship to help move this group into self-sufficiency. Apprenticeship is the gold standard for this type of economic mobility. PacMtn, with continued support from our labor board members will continue the conversation as we develop and build strategies.

PacMtn welcomes **Marco Hernandez** to the team. Marco joins our Quality Assurance team and will focus on supporting our contracted partners with technical assistance, monitoring and policy. He brings a wealth of experience in WIOA related QA work, tribal relations, and contractor support. He is already making an impact and is taking a lead on policy communications and contractor engagement. Welcome Marco!

Building on last year’s success, Thurston County Chamber of Commerce expanded their **Future of Work Summit and Expo** to encompass all 5 counties in the PacMtn region. The summit provides area employers an opportunity to learn about key strategies used to develop a talent pipeline. Highlighted in the breakout sessions were discussions related to developing work experience opportunities such as internships and apprenticeships, and information on support system with educators and the public workforce system. Students and educators in attendance got an inside view of the region’s businesses who are actively looking for ways to build relationships within their local schools. As the presenting sponsor, PacMtn supported the keynote speaker - Donny Jones of Alabama Works!, who shared insights on their success of connecting disadvantaged talent to opportunities in their communities. Their workforce development model is viewed as a “Best Practice” and has influence PacMtn’s “Good Jobs initiative”.

PacMtn was excited to attend The **“Bioeconomy Conference”** held earlier this month at Centralia College. The conference focused on Lewis County and Washington State’s potential related to a nature resource-based economy and energy generation through biomass. Presented by the Renewables Task Force, an ad-hoc committee supported by the Economic Alliance of Lewis County and co-hosted with the University of Washington, the conference presented the board range of uses of biomass. Defined as “plant materials and animal waste used especially as a source of fuel”, this readily available regional material could prove to be a catalyst for growth in the region. PacMtn will continue to engage the County and regions progress in this sector and will look to impacted communities to inform how best the public workforce system can support their efforts.

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# PacMtn's Community Service and Team Building Day

As part of PacMtn's Benefit Package, employees receive 8 hours of paid Community Service time that is used for volunteering at non-profit organizations, public agencies or union activities. This year, we took a team approach to this and supported our local [Senior Services for South Sound](#). Team members were able to assist with their [Meals on Wheels](#) program and with serving meals through their [Community Dining](#) Program. To end the day, we had a PacMtn Team Building activity. We supported a local business and unleashed our artistic talents at [Painted Plate Olympia](#).





## MEMORANDUM

To: Executive Finance Committee

Date: November 9, 2023

Subject: Program Policy: Federal and State Economic Security for All #9201

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### Purpose

Economic Security for All (EcSA) is a poverty reduction model that coordinates existing programs to increase their collective ability to support low-income Washingtonians in their pursuit of equity, dignity, and sustained self-sufficiency.

In Program Year 2023 (Fiscal Year 2024) the Legislature and Governor continued to allocate the \$6.2 million per year for individuals below 200% of the Federal Poverty Line (FPL), while also providing an additional \$1.4 million (Federal EcSA) and \$2.6 million (State EcSA) per year to serve individuals over 200% of the FPL but at who are at risk of falling into poverty. These new resources provide an unprecedented opportunity to further expand the services provided by LWDBs to improve workforce outcomes and reduce poverty across Washington State.

This policy outlines the specific local criteria and state-level requisites for the distribution and administration of funds under both Federal and State Economic Security for All (EcSA) programs.

### Highlights

- This policy permits individuals whose income exceeds 200% of the Federal Poverty Level to qualify for Federal and State Economic Security for All (EcSA) funding.
- This policy establishes criteria for individuals who are “likely to fall into poverty.” This includes our region’s underemployed, ALICE population.
- This policy delineates supplementary activities authorized within State EcSA that do not fall under the purview of the Federal EcSA and Workforce Innovation and Opportunity Act (WIOA) Title 1B programs.
- This policy highlights the State Economic Security for All (EcSA) mandate, which sets a service cap of \$5,000 for the total combined services for individuals whose income exceeds 200% of the Federal Poverty Level.



- This policy notes that PacMtn will administer programmatic evaluations to measure the effectiveness of the Federal and State EcSA program(s).

- This policy provides guidance and underscores that the receipt of participant incentives under Federal Economic Security for All (EcSA) funding and services supported by the Workforce Innovation and Opportunity Act (WIOA) will not affect eligibility for state public assistance.

**Next Steps:**

This is an informational item. Board Staff will be asking for review and approval at the 11/16/2023 full Board Meeting.



## MEMORANDUM

**To:** PacMtn Executive Finance Committee Members

**From:** William Westmoreland, CEO  
Wil Yeager, CFO

**Date:** November 9, 2023

**Subject:** PY23 Final Budget

The Final Budget updates PacMtn's revenue by including new and revised grants and actual final carry-in amounts from grants that cross multiple years. The expense side is similarly adjusted. The attached budget documents offer a summary of the budget expected to provide needed services for the upcoming year. This version of the budget refines the PY23 Preliminary Budget with the actual grant award amounts, final determinations of carry-in funding and anticipated expenses from those grants.

The attached summary offers a breakdown of both revenues and expenses in the categories the Board is familiar with seeing.

### Revenue Projections

Our revenue forecast for **PY23 is \$14,583,512** This is **\$4.66M higher** than the estimate in the Preliminary Budget and **\$3M higher** than PY22 budget. It is also **\$400K** above the **PY22 End of Year Budget** (final budget mod). All excellent news given the 15% reduction in formula and there are still additional funding opportunities available before the end of the program year.

There are 3 main reasons for the increase in funds: **1)** even though there were smaller federal allotments of WIOA formula funding to Washington State (-15% for PacMtn), the Governor released the discretionary dollars and sent them out to the Local Work Force Boards (LWDB) which kept PacMtn on par with last year. **2)** The Governor's focus on poverty reduction through Economic Security for All (EcSA) has increased the allotment of non-federal state dollars to the LWDB. The legislator has approved \$200M as a state appropriation to be used through the community reinvestment account. **3)** PacMtn has continued to aggressively pursue additional funding to support the needs in our communities.



### **New Grants: Revenue Changes**

**WIOA Formula Funding** – PacMtn was slated to see a **\$680K decrease** in funding but due to the Governor’s release of discretionary funding the final allotment was par with PY22 funding.

PacMtn also learned of an additional funding available from the prior year (P22/FY23) WIOA formula dollars that other LWDB were unable to spend. PacMtn requested a share of the funding and received **\$125K**. These additional funds increased the preliminary budget by **\$938,512**.

**Military Transition – Community Project Grant** – PacMtn received award confirmation from Senator Murray for the **\$1.5M** appropriation to support military transition efforts through the PacMtn WorkEx Program. While included in the revenue forecast for PY23, this funding will be delayed due to ongoing congressional budget situation. The delay may prevent access to the funding in the current program year. As a result, we have not planned any spending against the funding this program year and show the funding as carryforward dollars.



**Boeing** - funding was received in the amount of **(\$100,000)**, This is a **\$10K** increase over what was asked. These **are** private sector funds and are designed to support WorkEx (internships for transitioning service members)

**Community reinvestment funding** – The community reinvestment account—state appropriation is provided solely for the department (Department of Commerce) to distribute grants for economic development, civil and criminal legal assistance, community-based violence intervention and prevention services, and reentry services programs. Grants must be distributed in accordance with the recommendations of the community reinvestment plan developed pursuant to section 128(134), chapter 297, Laws of 2022 (ESSB 5693).The legislator has approved \$200M as a state appropriation.

PacMtn has been awarded **\$790K** to expand EcSA poverty work and **\$1.25M** in funding to support business services from the reinvestment fund.

### **Continuing Specialty Grants Fund Work**

**QUEST DWG** – Adjusted funds carried forward from PY22 in the amount of **(\$979,478)**. This is a **decrease** of **\$28K** from the preliminary budget.

These funds are used to **coordinate outreach** to recruit eligible participants with a focus on those whose employment has been negatively impacted by COVID-19, including to BIPOC communities,



rural communities, people with disabilities, and underserved communities. **Engage with local and regional businesses** to help find the workers they seek and implement new and/or **strengthen local and regional sector partnerships** to inform local, tailored sector strategies to provide opportunities for participants to train for, or translate their existing skills into, high-quality jobs.

**Opioid Disaster NDWG** – Adjusted funds carried forward from PY22 in the amount of **(\$711,603)**. **Down \$7K** below estimate.

This is a continuation of a grant that was issued in two increments. The second increment was slow in coming but has been approved. Part of getting the second increment of funds required PacMtn to release of **\$20K** in funding to ESD to continue to support the grant during our extension until the end of PY23.

**Ag Labor** – Adjusted funds carried forward from PY22 in the amount of **(\$493,196)**. **Up \$30K overestimate**. These are American Rescue Plan Act (ARPA) funds from Thurston County. The purpose of these funds is to work with Washington State University Extension (WSU) to administer the Agriculture Sector Recovery Program

**Pathway Home (3)** – Adjusted funds carried forward from PY22 in the amount of **(\$1,260,190)** this is a **decrease \$50K** from the preliminary budget.

We are in the second year of a 3.5-year grant from the Department of Labor that began July 1, 2022. The program dollars focused on the reintegration of ex-offenders. This grant represents an opportunity for future year-over-year funding as we demonstrate success.

**Thurston Strong Job Champion Network** – Adjusted funds carried forward from PY22 in the amount of **(\$336,084)** is an **increase of \$100K**. The increase is primarily due to local organizations not timely invoicing in prior program year. We have worked with our partners to help them invoice and get caught up. This grant is scheduled to **end October 2023**. These dollars come from Thurston County's American Rescue Plan Act funding afforded to Thurston Strong. The money facilitates employment for Thurston County residents and enhances staffing and service delivery for community-based organizations significantly impacted by the pandemic.

**City of Olympia Journey2Jobs** – Adjusted funds carried forward from PY22 in the amount of **(\$134,934)** is a **decrease of \$42K** this grant scheduled to **conclude December 2023** is part of the Thurston Strong initiative. The program provides job-readiness services for the city's unhoused population. The program is designed to support the city's three primary services providers that are case managing this extremely complex group. The program invests wages and incentives for participants that range in readiness for employment, including those furthest from stability.



**Treatment Sales Tax (TST)** – Adjusted funds carried forward from PY22 in the amount of **(\$99,098)** is an increase of **\$20K** over the estimate. This grant is scheduled to **conclude December 2023**. This is a local funding stream that works alongside federal and state funding; such as Medicaid; to meet mental health and substance use needs in Thurston County. Programs funded with TST aim to reduce justice involvement, emergency room use, health care costs, and public assistance.

TST is a 1/10 of 1% sales tax collected in Thurston County since 2009. In 2020, this tax generated \$6.9 million in revenue. Funds are used on a variety of services including treatment courts such as Drug Court, services at the Thurston County Correctional Facility, community programs, and programs serving youth and families.

**Prep Program** – Adjusted funds in the amount of **(\$196,778)** is an **increase of \$72,945** due to a change in accounting. Actual increase is **3% over prior funding**.

Under contract to the Thurston County Jail PacMtn will continue provision of services for County residents in work release and in County supervision. The **PREP Program** is well received by individuals and Jail Command who recognize it as helpful to the economic, health and welfare recovery of individuals. This program is a cornerstone activity for PacMtn's Re-Entry Services body of work that builds upon and expands services provided through the opioid reduction grants.

**Lightweight Innovations for Tomorrow (LIFT) secured by (Thurston Chamber)** – Adjusted funds in the amount of **(\$54,460)** This is a **decrease of \$95K** due to the funder running out of funding and recalling the grant.

LIFT funding was to be used to pay for training related to WorkEx. This training is for occupations in the machining sector.

**In summary** - in addition to providing critical services these **competitive grants** play an important role in picking up portions of staff time, overhead and administration that helps share the burden with our WIOA Formula base grants.

Our current blend of funding:

WIOA Formula Grants Reflects	36.8%
Competitive Grants DOL Grants	33.0%
State EcSA	5.4%
Department of Commerce (Including poverty reduction funding)	15.2%
Other Misc. Grants	9.7%

PacMtn continues to diversify our funding streams and pursue additional funding.



**Expenses**

Pursuant to the intentions of WIOA and State policy, the majority of our revenues are contracted back out to procured vendors to deliver services that adhere to the objectives of the award. In the Budget Summary, these services are identified as either Direct Participant Services, Business Solutions, Special Impact Projects, Misc. Contracts & Projects or Administrative Services. Our emphasis is on providing services that reach and add value for our customers-both job seekers and employers.

As noted in the Summary Chart Administrative Services stand at around 33.8% of total planned expenditures. Even though we had an increase in staff costs and large expenditure in costs associated with the creation of a 4-year plan we have kept the same percentage of costs.

**Full Time Equivalency (FTE) changes** in number and nature are reflected in the chart below.

	(FTE) Total	Direct Services	Administrative
PY23 Final	19	1	18
PY23(preliminary Budget)	18	1	17
PY22	19	1	18
PY21	31	8	23
PY20	35	19	16

The rest of the Administrative Budget is steady state. Please note these additional administrative proposed budget changes:

1. Increase in Staffing by 1 resulting in an increase in pay and benefits for this PY budget of **\$80K**. Additionally, there were several pay adjustments based on HR pay review.
2. The costs of other miscellaneous activities increase **\$86K** around the plan, media efforts and configuration of LaunchPad.

**Critical Investments: New or Continuing**

- **PacMtn One-Stop Operator and Operations-- \$145K.** PacMtn’s One Stop Operator cost **\$135K** and there is **\$10K** slated to support system development to continue the integrated service delivery of this region. Most of this funding is to drive system performance through communications, problem solving, project oversight and system training for the operation of the system. We additionally include funds for training and related support.





**Recommending Motion to Approve**

This budget reflects a progressive and thoughtful way to continue fulfilling our requirements and delivering quality workforce services in the region. We recommend a motion that:

- Approves the PY23 Final Budget, as presented or revised by the Executive Finance Committee.
- Directs staff to make final preparations for the full Board Discussion November 16, 2023 and the Elected Official Consortium review and vote November 30, 2023.



# PY 23 Revenues - \$14,583,512

## WIOA Formula Grants \$5,366,528

Admin Cost Pool  
\$542,907

Adult \$1,434,696

Dislocated Worker  
\$1,696,797

Youth \$1,692,127

36.8%

## WIOA Competitive Grants \$4,806,218

Opioid Disaster  
\$711,603

Pathways Home  
\$1,260,191

Quest DWG  
\$979,479

Economic Security for All  
Fed \$354,945

Military Transition - Com-  
munity Project 1,500,000

33.0%

## State EcSA \$781,150

Economic Security for All  
\$472,267 Below 200%

Economic Security for All  
\$200,550 Above 200%

Economic Security for All  
\$108,333 Business Nav.

5.4%

## Dept of Commerce Grants \$2,215,064

CDBG - 164,778

EcSA- Participant  
790,547

EcSA - Business Ser-  
vices 1,259,739

15.2%

## Other, State, Local Funding \$1,414,553

Thurston Job Cham-  
pions - \$336,085

City of Olympia -  
\$134,934

Thurston County  
Jail - \$196,779

Treatment Sales  
Tax (TST) - \$99,098

Boeing - \$100,000

LIFT - \$54,460

Ag Labor -  
\$493,196

9.7%

# PY 23 Expenses - \$9,354,040

## Direct Participant Services

- Adult/DW/Youth
- J2J, TST
- In-House Programs

**\$4,979,000**

- Opioid, Pathways
- Thurston Job Champ

53.2%

## Business Solutions

- Business Services
- Military Transition

**\$872,539**

- Quest
- Opioid

9.3%

## Special Impact Projects

- ISD Partner Convening
- One Stop Professional Development

**\$310,000**

- Quest Contracts

3.3%

## Misc. Contracts

- Apprenticeships
- LMI

**\$23,914**

- ESD Marketing

.3%

## Administrative Services

- Admin Office Operations
- One Stop Operator

**\$3,168,587**

- Mad Cap
- LMI

33.9%



Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total
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**Budgeted Revenues:**

**Workforce Innovation and Opportunity Act (WIOA) Formula Grants**

WIOA Admin Cost Pool (ACP)	-	-	-	-	542,906.97	542,906.97
WIOA Adult	575,000.00	65,000.00	-	4,731.33	789,965.44	1,434,696.77
WIOA Dislocated Worker	535,000.00	340,000.00	-	4,731.33	817,065.98	1,696,797.31
WIOA Youth	855,000.00	40,000.00	-	4,731.34	792,395.84	1,692,127.18
<i>Subtotal</i>	1,965,000.00	445,000.00	-	14,194.00	2,942,334.23	5,366,528.23

**Competitive DOL/WIOA Grants**

Opioid Disaster NDWG (03/01/2022-09/30/23) 2nd Half	567,796.48	-	-	-	143,806.98	711,603.46
Pathway Home (07/01/22-12/31/2025)	869,548.83	-	-	-	390,641.75	1,260,190.58
Quest DWG (10/01/22-09/30/24)	422,835.00	-	200,000.00	-	356,643.53	979,478.53
Economic Security for All (EcSA) (02/01/22-03/31/25) Federal	255,000.00	-	-	-	99,945.00	354,945.00
Military Transition - Community Project Grant	-	954,000.00	-	-	546,000.00	1,500,000.00
<i>Subtotal</i>	2,115,180.31	954,000.00	200,000.00	-	1,537,037.26	4,806,217.57

**State EcSA**

Economic Security for All (EcSA) (07/01/23-06/30/24) State Below 200%	320,000.00	-	-	-	152,267.00	472,267.00
Economic Security for All (EcSA) (07/01/23-06/30/24) State Above 200%	200,550.00	-	-	-	-	200,550.00
Economic Security for All (EcSA) (07/01/23-06/30/24) State Business Nav	-	-	-	-	108,333.00	108,333.00
<i>Subtotal</i>	520,550.00	-	-	-	260,600.00	781,150.00

**Department of Commerce Grants**

Community Development Block Grant (CDBG)	150,179.40	-	-	-	14,598.46	164,777.86
Commerce EcSA - Participant Services	731,601.00	-	-	-	58,946.00	790,547.00
Commerce EcSA - Business Services	-	1,171,320.00	-	-	88,419.00	1,259,739.00
<i>Subtotal</i>	881,780.40	1,171,320.00	-	-	161,963.46	2,215,063.86

**Other Grants**

Thurston Job Champions Network (Ends 10/31/23)	277,523.73	-	-	-	58,560.80	336,084.53
City of Olympia Journey to Jobs (Ends 12/31/23)	110,414.38	-	-	-	24,520.05	134,934.43
Thurston County Jail Program	101,194.78	-	-	-	95,584.04	196,778.82
Boeing	-	-	-	-	100,000.00	100,000.00
TST Community Grant	76,565.78	-	-	-	22,532.58	99,098.36
Lift (Lightweight Innovations for Tomorrow) (05/01/2022 - 09/30/2023)	47,538.67	-	-	-	6,921.42	54,460.09
Ag Labor (02/14/2023-12/31/2024)	493,196.48	-	-	-	-	493,196.48
<i>Subtotal</i>	1,106,433.82	-	-	-	308,118.89	1,414,552.71

<b>Total Revenue</b>	<b>6,588,944.53</b>	<b>2,570,320.00</b>	<b>200,000.00</b>	<b>14,194.00</b>	<b>5,210,053.84</b>	<b>14,583,512.37</b>
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Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total
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**Budgeted Expenditures:**

Program Services	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total
<b>WIOA Formula</b>						
<i>Contracted Programs: Adult</i>	575,000.00	-	-	-	-	575,000.00
<i>Dislocated Worker</i>	425,000.00	-	-	-	-	425,000.00
<i>Youth</i>	825,000.00	-	-	-	-	825,000.00
<i>Youth Training and internships</i>	-	30,000.00	-	-	-	30,000.00
<i>Incumbent Worker Training</i>	-	100,000.00	-	-	-	100,000.00
<i>Business Services</i>	-	400,000.00	-	-	-	400,000.00
<i>Military Transition</i>	-	45,000.00	-	-	-	45,000.00
<i>Apprentice Connections</i>	-	-	-	10,000.00	-	10,000.00
<i>ESD System Outreach match</i>	-	-	-	4,194.00	-	4,194.00
<i>One Stop Professional Development</i>	-	-	10,000.00	-	-	10,000.00
<i>Subtotal</i>	1,825,000.00	575,000.00	10,000.00	14,194.00	-	2,424,194.00
<b>Competitive DOL/WIOA Grants</b>						
<i>Opioid Disaster NDWG (03/01/2022-09/30/23) 2nd Half</i>	497,796.48	70,000.00	-	-	-	567,796.48
<i>Pathway Home (07/01/22-12/31/2025)</i>	638,732.00	-	-	-	-	638,732.00
<i>Quest DWG (10/01/22-09/30/24)</i>	133,115.00	180,000.00	300,000.00	9,720.00	-	622,835.00
<i>Economic Security for All (EcSA) (02/01/22-03/31/25) Federal</i>	255,000.00	-	-	-	-	255,000.00
<i>Military Transition - Community Project Grant</i>	-	-	-	-	-	-
<i>Subtotal</i>	1,524,643.48	250,000.00	300,000.00	9,720.00	-	2,084,363.48
<b>State EcSA</b>						
<i>Economic Security for All (EcSA) (07/01/23-06/30/24) State Below 200%</i>	320,000.00	-	-	-	-	320,000.00
<i>Economic Security for All (EcSA) (07/01/23-06/30/24) State Above 200%</i>	200,550.00	-	-	-	-	200,550.00
<i>Economic Security for All (EcSA) (07/01/23-06/30/24) State Business Nav</i>	-	-	-	-	-	-
<i>Subtotal</i>	520,550.00	-	-	-	-	520,550.00
<b>Department of Commerce Grants</b>						
<i>Community Development Block Grant (CDBG)</i>	150,179.40	-	-	-	-	150,179.40
<i>Commerce EcSA - Participant Services</i>	-	-	-	-	-	-
<i>Commerce EcSA - Business Services</i>	-	-	-	-	-	-
<i>Subtotal</i>	150,179.40	-	-	-	-	150,179.40
<b>Other Grants</b>						
<i>Thurston Job Champions Network (Ends 10/31/23)</i>	277,523.73	-	-	-	-	277,523.73
<i>City of Olympia Journey to Jobs (Ends 12/31/23)</i>	110,414.38	-	-	-	-	110,414.38
<i>Thurston County Jail Program</i>	53,694.78	-	-	-	-	53,694.78
<i>Boeing</i>	-	-	-	-	-	-
<i>TST Community Grant</i>	76,565.78	-	-	-	-	76,565.78
<i>Lift (Lightweight Innovations for Tomorrow) (05/01/2022 - 09/30/2023)</i>	-	47,538.67	-	-	-	47,538.67
<i>Ag Labor (02/14/2023-12/31/2024)</i>	440,428.94	-	-	-	-	440,428.94
<i>Subtotal</i>	958,627.61	47,538.67	-	-	-	1,006,166.28
<b>Program Expense Total</b>	<b>4,979,000.49</b>	<b>872,538.67</b>	<b>310,000.00</b>	<b>23,914.00</b>	<b>-</b>	<b>6,185,453.16</b>

	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total
<b>Administrative Services</b>						
<u>Administrative Office Operations</u>						
Salaries					1,499,438.45	1,499,438.45
Benefits					661,452.06	661,452.06
Travel & Training					132,761.71	132,761.71
Professional Services					179,166.51	179,166.51
Facilities					198,633.14	198,633.14
Supplies & Communications					42,842.98	42,842.98
Equip/Maintenance/Rentals					9,120.00	9,120.00
Depreciation					-	-
Insurance					11,161.99	11,161.99
Memberships					18,230.00	18,230.00
Misc.					51,360.00	51,360.00
Admin Office Subtotal					2,804,166.83	2,804,166.83
<u>Other Activities</u>						
Sector Strategies and LMI					25,000.00	25,000.00
Point North Local Plan					90,000.00	90,000.00
Media					70,500.00	70,500.00
HR Consulting (Employee Retention)					23,920.00	23,920.00
Launch Pad Scope					20,000.00	20,000.00
Other Subtotal					229,420.00	229,420.00
One Stop Operator					135,000.00	135,000.00
One Stop Operator Subtotal					135,000.00	135,000.00
<b>Administrative Expense Total</b>					<b>3,168,586.83</b>	<b>3,168,586.83</b>
<b>Total Expenditures</b>	<b>4,979,000.49</b>	<b>872,538.67</b>	<b>310,000.00</b>	<b>23,914.00</b>	<b>3,168,586.83</b>	<b>9,354,039.99</b>

<i>Admin Office Formula Carry Forward to PY24</i>						<b>999,953</b>
<i>Admin Office Carry Forward Ongoing Grants to PY24</i>						<b>967,914</b>
<i>Program Carry Forward Ongoing Grants to PY24</i>						<b>3,087,738</b>
<b>Total Carry Forward to PY24</b>						<b>5,055,605</b>

**Pacific Mountain Workforce Development Council**  
**Program Year 2023**  
**July 1, 2023 - June 30, 2024**  
**Final Comparison**



	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total-PY23 Final	Total-PY23 Prelim	Difference	Comments
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**Budgeted Revenues:**

***Workforce Innovation and Opportunity Act (WIOA) Formula Grants***

WIOA Admin Cost Pool (ACP)	-	-	-	-	542,906.97	542,906.97	426,086.00	116,820.97	Governors Discretionary Dollars Released
WIOA Adult	575,000.00	65,000.00	-	4,731.33	789,965.44	1,434,696.77	1,159,111.00	275,585.77	Governors Discretionary Dollars Released
WIOA Dislocated Worker	535,000.00	340,000.00	-	4,731.33	817,065.98	1,696,797.31	1,331,971.00	364,826.31	Governors Discretionary Dollars Released
WIOA Youth	855,000.00	40,000.00	-	4,731.34	792,395.84	1,692,127.18	1,510,848.00	181,279.18	Governors Discretionary Dollars Released
<b>Subtotal</b>	<b>1,965,000.00</b>	<b>445,000.00</b>	<b>-</b>	<b>14,194.00</b>	<b>2,942,334.23</b>	<b>5,366,528.23</b>	<b>4,428,016.00</b>	<b>938,512.23</b>	

***Competitive DOL/WIOA Grants***

Opioid Disaster NDWG (03/01/2022-09/30/23) 2nd Half	567,796.48	-	-	-	143,806.98	711,603.46	718,956.00	(7,352.54)	Higher Expenditure in Prior Year
Pathway Home (07/01/22-12/31/2025)	869,548.83	-	-	-	390,641.75	1,260,190.58	1,311,000.00	(50,809.42)	Higher Expenditure in Prior Year
Quest DWG (10/01/22-09/30/24)	422,835.00	-	200,000.00	-	356,643.53	979,478.53	1,007,127.00	(27,648.47)	Higher Expenditure in Prior Year
Economic Security for All (EcSA) (02/01/22-03/31/25) Federal	255,000.00	-	-	-	99,945.00	354,945.00	354,945.00	-	
Military Transition - Community Project Grant	-	954,000.00	-	-	546,000.00	1,500,000.00	-	1,500,000.00	New Award/ funds available late 2024
<b>Subtotal</b>	<b>2,115,180.31</b>	<b>954,000.00</b>	<b>200,000.00</b>	<b>-</b>	<b>1,537,037.26</b>	<b>4,806,217.57</b>	<b>3,392,028.00</b>	<b>1,414,189.57</b>	

***State EcSA***

Economic Security for All (EcSA) (07/01/23-06/30/24) State Below 200%	320,000.00	-	-	-	152,267.00	472,267.00	472,267.00	-	
Economic Security for All (EcSA) (07/01/23-06/30/24) State Above 200%	200,550.00	-	-	-	-	200,550.00	200,550.00	-	
Economic Security for All (EcSA) (07/01/23-06/30/24) State Business Nav	-	-	-	-	108,333.00	108,333.00	108,333.00	-	
	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
<b>Subtotal</b>	<b>520,550.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>260,600.00</b>	<b>781,150.00</b>	<b>781,150.00</b>	<b>-</b>	

***Department of Commerce Grants***

Community Development Block Grant (CDBG)	150,179.40	-	-	-	14,598.46	164,777.86	-	164,777.86	New funding 100K and carryforward 64K
Commerce EcSA - Participant Services	731,601.00	-	-	-	58,946.00	790,547.00	-	790,547.00	New funding Estimate
Commerce EcSA - Business Services	-	1,171,320.00	-	-	88,419.00	1,259,739.00	-	1,259,739.00	New funding Estimate
	-	-	-	-	-	-	-	-	
<b>Subtotal</b>	<b>881,780.40</b>	<b>1,171,320.00</b>	<b>-</b>	<b>-</b>	<b>161,963.46</b>	<b>2,215,063.86</b>	<b>-</b>	<b>2,215,063.86</b>	

***Other Grants***

Thurston Job Champions Network (Ends 10/31/23)	277,523.73	-	-	-	58,560.80	336,084.53	235,000.00	101,084.53	Adjusted to actual Spending from prior year
City of Olympia Journey to Jobs (Ends 12/31/23)	110,414.38	-	-	-	24,520.05	134,934.43	177,000.00	(42,065.57)	Adjusted to actual Spending from prior year
Thurston County Jail Program	101,194.78	-	-	-	95,584.04	196,778.82	123,833.00	72,945.82	Renewal of Funding for another 5 year FY cycle
Boeing	-	-	-	-	100,000.00	100,000.00	90,000.00	10,000.00	Additional Funding
TST Community Grant	76,565.78	-	-	-	22,532.58	99,098.36	80,000.00	19,098.36	Less spending in Prior Year
Lift (Lightweight Innovations for Tomorrow) (05/01/2022 - 09/30/2023)	47,538.67	-	-	-	6,921.42	54,460.09	150,000.00	(95,539.91)	Contract cancelled early
Ag Labor (02/14/2023-12/31/2024)	493,196.48	-	-	-	-	493,196.48	462,367.00	30,829.48	Less spending in Prior Year
<b>Subtotal</b>	<b>1,106,433.82</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>308,118.89</b>	<b>1,414,552.71</b>	<b>1,318,200.00</b>	<b>96,352.71</b>	

<b>Total Revenue</b>	<b>6,588,944.53</b>	<b>2,570,320.00</b>	<b>200,000.00</b>	<b>14,194.00</b>	<b>5,210,053.84</b>	<b>14,583,512.37</b>	<b>9,919,394.00</b>	<b>4,664,118.37</b>	
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	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total-PY23 Final	Total-PY23 Prelim	Difference	Comments
<b>Budgeted Expenditures:</b>									
<b>Program Services</b>	<b>Direct Participant Services</b>	<b>Business Services &amp; Solutions</b>	<b>Special Impact Projects</b>	<b>Misc. Contracts &amp; Projects</b>	<b>Administrative Services</b>	<b>Total-PY23 Final</b>	<b>Total-PY23 Prelim</b>	<b>Difference</b>	
<b>WIOA Formula</b>									
Contracted Programs: Adult	575,000.00	-	-	-	-	575,000.00	475,000.00	100,000.00	Increased funding to support additional staff
Dislocated Worker	425,000.00	-	-	-	-	425,000.00	425,000.00	-	
Youth	825,000.00	-	-	-	-	825,000.00	825,000.00	-	
Youth Training and internships	-	30,000.00	-	-	-	30,000.00	30,000.00	-	
Incumbent Worker Training	-	100,000.00	-	-	-	100,000.00	-	100,000.00	Increase investment in IWT
Business Services	-	400,000.00	-	-	-	400,000.00	330,000.00	70,000.00	
Military Transition	-	45,000.00	-	-	-	45,000.00	40,000.00	5,000.00	
Apprentice Connections	-	-	-	10,000.00	-	10,000.00	10,000.00	-	
ESD System Outreach match	-	-	-	4,194.00	-	4,194.00	-	4,194.00	
One Stop Professional Development	-	-	10,000.00	-	-	10,000.00	10,000.00	-	
Subtotal	1,825,000.00	575,000.00	10,000.00	14,194.00	-	2,424,194.00	2,145,000.00	279,194.00	
<b>Competitive DOL/WIOA Grants</b>									
Opioid Disaster NDWG (03/01/2022-09/30/23) 2nd Half	497,796.48	70,000.00	-	-	-	567,796.48	588,018.00	(20,221.52)	ESD took additional Admin to extend grant
Pathway Home (07/01/22-12/31/2025)	638,732.00	-	-	-	-	638,732.00	430,000.00	208,732.00	
Quest DWG (10/01/22-09/30/24)	133,115.00	180,000.00	300,000.00	9,720.00	-	622,835.00	633,115.00	(10,280.00)	
Economic Security for All (EcSA) (02/01/22-03/31/25) Federal	255,000.00	-	-	-	-	255,000.00	255,000.00	-	
Military Transition - Community Project Grant	-	-	-	-	-	-	-	-	
Subtotal	1,524,643.48	250,000.00	300,000.00	9,720.00	-	2,084,363.48	1,906,133.00	178,230.48	
<b>State EcSA</b>									
Economic Security for All (EcSA) (07/01/23-06/30/24) State Below 200%	320,000.00	-	-	-	-	320,000.00	320,000.00	-	
Economic Security for All (EcSA) (07/01/23-06/30/24) State Above 200%	200,550.00	-	-	-	-	200,550.00	200,550.00	-	
Economic Security for All (EcSA) (07/01/23-06/30/24) State Business Nav	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
Subtotal	520,550.00	-	-	-	-	520,550.00	520,550.00	-	
Department of Commerce Grants									
Community Development Block Grant (CDBG)	150,179.40	-	-	-	-	150,179.40	-	150,179.40	Received Additional Funding
Commerce EcSA - Participant Services	-	-	-	-	-	-	-	-	
Commerce EcSA - Business Services	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
Subtotal	150,179.40	-	-	-	-	150,179.40	-	150,179.40	
<b>Other Grants</b>									
Thurston Job Champions Network (Ends 10/31/23)	277,523.73	-	-	-	-	277,523.73	200,000.00	77,523.73	Unused funds from prior quarter
City of Olympia Journey to Jobs (Ends 12/31/23)	110,414.38	-	-	-	-	110,414.38	152,000.00	(41,585.62)	Spent more than budgeted in prior period
Thurston County Jail Program	53,694.78	-	-	-	-	53,694.78	123,560.97	(69,866.19)	Budget moved to PY Expenditure
	-	-	-	-	-	-	-	-	
Boeing	-	-	-	-	-	-	-	-	
TST Community Grant	76,565.78	-	-	-	-	76,565.78	50,000.00	26,565.78	
	-	-	-	-	-	-	-	-	
Lift (Lightweight Innovations for Tomorrow) (05/01/2022 - 09/30/2023)	-	47,538.67	-	-	-	47,538.67	135,000.00	(87,461.33)	Contract cancelled early
Ag Labor (02/14/2023-12/31/2024)	440,428.94	-	-	-	-	440,428.94	410,000.00	30,428.94	
Subtotal	958,627.61	47,538.67	-	-	-	1,006,166.28	1,070,560.97	(64,394.69)	
<b>Program Expense Total</b>	<b>4,979,000.49</b>	<b>872,538.67</b>	<b>310,000.00</b>	<b>23,914.00</b>	<b>-</b>	<b>6,185,453.16</b>	<b>5,642,243.97</b>	<b>543,209.19</b>	

	Direct Participant Services	Business Services & Solutions	Special Impact Projects	Misc. Contracts & Projects	Administrative Services	Total-PY23 Final	Total-PY23 Prelim	Difference	Comments
<b>Administrative Services</b>									
Administrative Office Operations									
Salaries					1,499,438.45	1,499,438.45	1,353,730.84	145,707.61	Increase one staff/Wage Adjustment
Benefits					661,452.06	661,452.06	628,825.69	32,626.37	
Travel & Training					132,761.71	132,761.71	106,668.74	26,092.97	
Professional Services					179,166.51	179,166.51	186,596.91	(7,430.40)	
Facilities					198,633.14	198,633.14	195,806.97	2,826.17	
Supplies & Communications					42,842.98	42,842.98	43,923.40	(1,080.43)	
Equip/Maintenance/Rentals					9,120.00	9,120.00	9,120.00	-	
Depreciation					-	-	0.00	-	
Insurance					11,161.99	11,161.99	14,500.00	(3,338.01)	
Memberships					18,230.00	18,230.00	51,265.00	(33,035.00)	Reclassified Expenditure
Misc.					51,360.00	51,360.00	15,000.00	36,360.00	Reclassified Expenditure
Admin Office Subtotal					2,804,166.83	2,804,166.83	2,605,437.55	198,729.28	
Other Activities									
Sector Strategies and LMI					25,000.00	25,000.00	25,000.00	-	
Point North Local Plan					90,000.00	90,000.00	65,000.00	25,000.00	Increased 4 Year Plan
Media					70,500.00	70,500.00	48,000.00	22,500.00	
HR Consulting (Employee Retention)					23,920.00	23,920.00	-	23,920.00	
Launch Pad Scope					20,000.00	20,000.00	-	20,000.00	Funds to stand up Launchpad
Other Subtotal					229,420.00	229,420.00	138,000.00	91,420.00	
One Stop Operator					135,000.00	135,000.00	135,000.00	-	
One Stop Operator Subtotal					135,000.00	135,000.00	135,000.00	-	
<b>Administrative Expense Total</b>					<b>3,168,586.83</b>	<b>3,168,586.83</b>	<b>2,878,437.55</b>	<b>290,149.28</b>	
<b>Total Expenditures</b>	<b>4,979,000.49</b>	<b>872,538.67</b>	<b>310,000.00</b>	<b>23,914.00</b>	<b>3,168,586.83</b>	<b>9,354,039.99</b>	<b>8,520,681.52</b>	<b>833,358.47</b>	
<i>Admin Office Formula Carry Forward to PY24</i>						<i>999,953</i>	<i>556,930</i>		
<i>Admin Office Carry Forward Ongoing Grants to PY24</i>						<i>967,914</i>	<i>281,524</i>		
<i>Program Carry Forward Ongoing Grants to PY24</i>						<i>3,087,738</i>	<i>470,000</i>		
<i>Total Carry Forward to PY24</i>						<i>5,055,605</i>	<i>1,308,454</i>		



**Pacific Mountain Workforce Development Council**  
**NOTES TO FINANCIAL STATEMENTS**  
**Program Year July 1, 2023 through June 30, 2024**

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***For quarter ending September 30, 2023***

These notes pertain to the Statement of Activities, Statement of Financial Position and Statement of Cash Flows attached.

1) The Statement of Activities provides a summary of expenses compared to revenue earned for the period, reported on an accrual basis (pgs 2-5). This is then compared with current period budgets and year to date budgets. More emphasis will be placed on year to date spending rather than on a monthly basis because timing may be off slightly from month to month from last year. The budgeted numbers reflect

- AREAS OF NOTE:
- a) Direct Participant Spending Title1b contractor is behind in spending associated with participant enrollment and service.
  - b) Thurston Job Champion Network is one month away from closing and will have spent the majority of its funding.
  - c) Community Development Block Grant received an additional 100K and have put the funding out to be spent by December.
  - d) For The Ag project we have started our first spending associated with the OJT training component.
  - e) Business Services spending is on target.
  - f) Special Impact Projects for Quest have been issued. We have not received billings for any activity and did not anticipate any of the first quarter but will need to see activity to spend the funding by the end of June 2024. Additionally our One Stop Operator is planning on training activities for second quarter of this PY.
  - g) For Misc Contracts, the budget will align next quarter. The Other category represents Work Experience paid by MyJOB for DCYF that will run through December. We are reimbursed wage costs plus 20% to cover administration and taxes. This was done as a favor to help with the transition.
  - h) Administration Expenses are in line with budget. Specifically Wages, benefits are less than anticipated as we have not instituted some additional cafeteria plans as we are still struggling to find a reasonably priced administrator.
  - i) Travel and training is under budget, as we straight lined the budget and need to do a better job to align with seasonality of expenditures. We will adjust it in the next quarter.
  - j) Professional services is over budget, because this includes building maintenance contractors. We will reallocate these costs to the Utilities budget.

2) Page 6 represents the summary of spending levels by grant compared to total budgeted amounts available. Grant expenditures will be monitored to make sure they are meeting expected spending goals and requirements.

3) Page 7 is the Statement of Financial Position, which represents the organizations net assets, comparing current assets and liabilities. We currently have net assets of \$900,644. Net assets have increased by \$124,686 due largely to the 100k Boeing Funds we received.

4) Page 8 is the Statement of Cash Flows, which represents the cash received and used during the time period. This reflects we have sufficient cash on hand to handle our daily operating transactions. Our cash balances are higher due to better timing of drawdowns and shorter delays on reimbursements from some grants. There is a 2 day turnaround time for cash requests to the State for our WIOA Formula fund reimbursements, while some of our smaller grants are only reimbursed on a monthly basis. We keep enough unrestricted funds available to cushion gaps in reimbursement times.

**Pacific Mountain Workforce Development Council**

**STATEMENT OF ACTIVITIES**

**Summary**

**PY23 Actual to Budget Report**

For Qtr. end September 30, 2023	Current Year Actual	Current Year Budget	Variance
<b>REVENUES</b>			
Grant & Contracts	1,656,116.17	1,656,116.17	-
Other	103,037.83	100,000.00	(3,037.83)
<b>Total Revenues</b>	<b>1,759,154.00</b>	<b>1,756,116.17</b>	<b>(3,037.83)</b>
<b>EXPENSES</b>			
<b>Program Services</b>			
Direct Participants Services	716,747.58	1,326,080.86	609,333.28
Business Services	204,258.31	220,265.67	16,007.36
Special Impact Projects	-	-	-
Misc Contracts & Projects	9,408.22	-	(9,408.22)
<b>Total Program Services</b>	<b>930,414.11</b>	<b>1,546,346.53</b>	<b>615,932.42</b>
<b>Administrative Services</b>			
Administrative Office Operations	594,280.40	636,295.69	42,015.29
Other Contracted Services	109,773.06	119,427.00	9,653.94
<b>Total Administrative Services</b>	<b>704,053.46</b>	<b>755,722.69</b>	<b>51,669.23</b>
<b>TOTAL EXPENSES</b>	<b>1,634,467.57</b>	<b>2,302,069.22</b>	<b>667,601.65</b>

Balance			
Total Budget	Remaining	Spent %	Target %
14,483,512.37	12,827,396.20	11%	11%
100,000.00	(3,037.83)	103%	103%
<b>14,583,512.37</b>	<b>12,824,358.37</b>	<b>12%</b>	<b>12%</b>
4,979,000.49	4,262,252.91	14%	27%
872,538.67	668,280.36	23%	25%
310,000.00	310,000.00	0%	0%
23,914.00	14,505.78	39%	0%
<b>6,185,453.16</b>	<b>5,255,039.05</b>	<b>15%</b>	<b>25%</b>
2,804,166.84	2,209,886.44	21%	23%
364,420.00	254,646.94	30%	33%
<b>3,168,586.84</b>	<b>2,464,533.38</b>	<b>22%</b>	<b>24%</b>
<b>9,354,040.00</b>	<b>7,719,572.43</b>	<b>17%</b>	<b>25%</b>

Change in Net Assets 124,686.43

Beginning Net Assets 775,957.00  
 Plus current Net Assets 124,686.43  
 Ending Net Assets W/O Donor Restrictions 900,643.43

5,229,472.37

Pacific Mountain Workforce Development Council

STATEMENT OF ACTIVITIES

Detail

PY23 Actual to Budget Report

For Qtr. end September 30, 2023	Current Period			Current Year Actual	Current Year Budget	Variance	Total Budget	Balance Remaining	% Spent	Target %
	Actual	Budget	Variance							
<b>REVENUES</b>										
Grant & Contracts	1,656,116.17	1,656,116.17	-	1,656,116.17	1,656,116.17	-	14,483,512.37	12,827,396.20	11%	11%
Other	103,037.83	100,000.00	(3,037.83)	103,037.83	100,000.00	(3,037.83)	100,000.00	(3,037.83)	103%	103%
<b>Total Revenues</b>	<b>1,759,154.00</b>	<b>1,756,116.17</b>	<b>(3,037.83)</b>	<b>1,759,154.00</b>	<b>1,756,116.17</b>	<b>(3,037.83)</b>	<b>14,583,512.37</b>	<b>12,824,358.37</b>	<b>12%</b>	<b>12%</b>
<b>EXPENSES</b>										
<b>PROGRAM SERVICES</b>										
<b>Direct Participant Services</b>										
Title 1b Contractor - WIOA Adult	77,250.15	143,750.00	66,499.85	77,250.15	143,750.00	66,499.85	575,000.00	497,749.85	13%	25%
Title 1b Contractor - WIOA DW	65,743.09	106,250.00	40,506.91	65,743.09	106,250.00	40,506.91	425,000.00	359,256.91	15%	25%
Title 1b Contractor - WIOA Youth	144,813.84	206,250.00	61,436.16	144,813.84	206,250.00	61,436.16	825,000.00	680,186.16	18%	25%
Title 1b Contractor - Opioid	54,582.01	124,449.00	69,866.99	54,582.01	124,449.00	69,866.99	497,796.48	443,214.47	11%	25%
Title 1b Contractor - Quest	16,535.77	33,278.00	16,742.23	16,535.77	33,278.00	16,742.23	133,115.00	116,579.23	12%	25%
Title 1b Contractor - EcSA State Above 200%	11,510.27	50,137.00	38,626.73	11,510.27	50,137.00	38,626.73	200,550.00	189,039.73	6%	25%
Title 1b Contractor - EcSA State Below 200%	29,586.71	80,000.00	50,413.29	29,586.71	80,000.00	50,413.29	320,000.00	290,413.29	9%	25%
Title 1b Contractor - EcSA Federal	46,144.57	63,750.00	17,605.43	46,144.57	63,750.00	17,605.43	255,000.00	208,855.43	18%	25%
Title 1b Contractor - TST	25,441.60	38,283.00	12,841.40	25,441.60	38,283.00	12,841.40	76,565.78	51,124.18	33%	50%
Title 1b Contractor - Pathway	59,897.78	118,750.00	58,852.22	59,897.78	118,750.00	58,852.22	638,732.00	578,834.22	9%	19%
Thurston Job Champions Network	90,040.55	208,142.00	118,101.45	90,040.55	208,142.00	118,101.45	277,523.73	187,483.18	32%	75%
Journey2Jobs	48,302.30	55,207.00	6,904.70	48,302.30	55,207.00	6,904.70	110,414.38	62,112.08	44%	50%
Ag Project - WSU	13,743.09	12,647.47	(1,095.62)	13,743.09	12,647.47	(1,095.62)	25,294.94	11,551.85	54%	50%
Ag Project - EDC Advertising	-	2,000.00	2,000.00	-	2,000.00	2,000.00	10,000.00	10,000.00	0%	20%
Ag Project - OJT	1,455.00	5,000.00	3,545.00	1,455.00	5,000.00	3,545.00	405,134.00	403,679.00	0%	1%
Community Development Block Grant	31,453.54	75,090.00	43,636.46	31,453.54	75,090.00	43,636.46	150,179.40	118,725.86	21%	50%
Thurston County Jail	-	-	-	-	-	-	47,500.00	47,500.00	0%	0%
In House	-	-	-	-	-	-	-	-	-	-
Thurston County Jail	247.31	3,097.39	2,850.08	247.31	3,097.39	2,850.08	6,194.78	5,947.47	4%	50%
<b>Total Direct Participant Services</b>	<b>716,747.58</b>	<b>1,326,080.86</b>	<b>609,333.28</b>	<b>716,747.58</b>	<b>1,326,080.86</b>	<b>609,333.28</b>	<b>4,979,000.49</b>	<b>4,262,252.91</b>	<b>14%</b>	<b>27%</b>
<b>Business Services</b>										
Title 1b Contractor - Adult,DW,Youth	99,046.43	100,000.00	953.57	99,046.43	100,000.00	953.57	400,000.00	300,953.57	25%	25%
Title 1b Contractor - Quest	38,294.35	32,727.00	(5,567.35)	38,294.35	32,727.00	(5,567.35)	180,000.00	141,705.65	21%	18%
Opioid Training	19,378.86	17,500.00	(1,878.86)	19,378.86	17,500.00	(1,878.86)	70,000.00	50,621.14	28%	25%
Military Transition	47,538.67	62,538.67	15,000.00	47,538.67	62,538.67	15,000.00	92,538.67	45,000.00	51%	68%
Youth Training and Internships	-	7,500.00	7,500.00	-	7,500.00	7,500.00	30,000.00	30,000.00	0%	25%
IWT/Cohort Activity	-	-	-	-	-	-	100,000.00	100,000.00	0%	0%
<b>Total Business Services</b>	<b>204,258.31</b>	<b>220,265.67</b>	<b>16,007.36</b>	<b>204,258.31</b>	<b>220,265.67</b>	<b>16,007.36</b>	<b>872,538.67</b>	<b>668,280.36</b>	<b>23%</b>	<b>25%</b>
<b>Special Impact Projects</b>										
Greater Grays Harbor	-	-	-	-	-	-	100,000.00	100,000.00	0%	0%
Experience Olympia and Beyond	-	-	-	-	-	-	100,000.00	100,000.00	0%	0%
Thurston Economic Development Council	-	-	-	-	-	-	100,000.00	100,000.00	0%	0%
System Training	-	-	-	-	-	-	10,000.00	10,000.00	0%	0%
<b>Total Special Impact Projects</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>310,000.00</b>	<b>310,000.00</b>	<b>0%</b>	<b>0%</b>
<b>Misc. Contracts &amp; Projects</b>										
Christina Riley	7,000.00	-	(7,000.00)	7,000.00	-	(7,000.00)	19,720.00	12,720.00	35%	0%
EDS Funds Match	-	-	-	-	-	-	4,194.00	4,194.00	0%	0%
Other	2,408.22	-	(2,408.22)	2,408.22	-	(2,408.22)	-	(2,408.22)	0%	0%

Pacific Mountain Workforce Development Council

STATEMENT OF ACTIVITIES

Detail

PY23 Actual to Budget Report

For Qtr. end September 30, 2023	Current Period			Current Year Actual	Current Year Budget	Variance	Total Budget	Balance Remaining	% Spent	Target %
	Actual	Budget	Variance							
<b>Total Misc. Contracts &amp; Projects</b>	<b>9,408.22</b>	<b>-</b>	<b>(9,408.22)</b>	<b>9,408.22</b>	<b>-</b>	<b>(9,408.22)</b>	<b>23,914.00</b>	<b>14,505.78</b>	<b>39%</b>	<b>0%</b>
<b>Total Program Services</b>	<b>930,414.11</b>	<b>1,546,346.53</b>	<b>615,932.42</b>	<b>930,414.11</b>	<b>1,546,346.53</b>	<b>615,932.42</b>	<b>6,185,453.16</b>	<b>5,255,039.05</b>	<b>15%</b>	<b>25%</b>
<b>ADMINISTRATIVE SERVICES</b>										
<b>Administrative Office Operations</b>										
<b>Salaries &amp; Benefits</b>										
Salaries	329,036.27	327,884.15	(1,152.12)	329,036.27	327,884.15	(1,152.12)	1,439,427.80	1,110,391.53	23%	23%
Benefits	137,198.19	151,517.77	14,319.58	137,198.19	151,517.77	14,319.58	721,462.71	584,264.52	19%	21%
<b>Total Salaries &amp; Benefits</b>	<b>466,234.46</b>	<b>479,401.92</b>	<b>13,167.46</b>	<b>466,234.46</b>	<b>479,401.92</b>	<b>13,167.46</b>	<b>2,160,890.51</b>	<b>1,694,656.05</b>	<b>22%</b>	<b>22%</b>
<b>Travel &amp; Training</b>										
Mileage	171.21	1,275.00	1,103.79	171.21	1,275.00	1,103.79	5,100.00	4,928.79	3%	25%
Travel	1,464.02	11,511.03	10,047.01	1,464.02	11,511.03	10,047.01	46,044.11	44,580.09	3%	25%
Conf/Conv/Mtgs/Reg	1,877.54	6,344.00	4,466.46	1,877.54	6,344.00	4,466.46	25,376.00	23,498.46	7%	25%
Board	74.02	5,540.00	5,465.98	74.02	5,540.00	5,465.98	26,991.60	26,917.58	0%	21%
Staff develop/Training	4,084.00	7,312.50	3,228.50	4,084.00	7,312.50	3,228.50	29,250.00	25,166.00	14%	25%
<b>Total Travel &amp; Training</b>	<b>7,670.79</b>	<b>31,982.53</b>	<b>24,311.74</b>	<b>7,670.79</b>	<b>31,982.53</b>	<b>24,311.74</b>	<b>132,761.71</b>	<b>125,090.92</b>	<b>6%</b>	<b>24%</b>
<b>Professional Services</b>										
Accounting & Auditing	65.13	-	(65.13)	65.13	-	(65.13)	40,000.00	39,934.87	0%	0%
Legal Fees	-	875.00	875.00	-	875.00	875.00	3,500.00	3,500.00	0%	25%
Professional Services/Consulting	13,358.87	7,462.50	(5,896.37)	13,358.87	7,462.50	(5,896.37)	29,850.00	16,491.13	45%	25%
Temp & Interim Contracts	-	2,500.00	2,500.00	-	2,500.00	2,500.00	10,000.00	10,000.00	0%	25%
Licenses	19,262.13	23,954.13	4,692.00	19,262.13	23,954.13	4,692.00	95,816.51	76,554.38	20%	25%
<b>Total Professional Services</b>	<b>32,686.13</b>	<b>34,791.63</b>	<b>2,105.50</b>	<b>32,686.13</b>	<b>34,791.63</b>	<b>2,105.50</b>	<b>179,166.51</b>	<b>146,480.38</b>	<b>18%</b>	<b>19%</b>
<b>Facilities</b>										
Rent	43,581.12	46,235.63	2,654.51	43,581.12	46,235.63	2,654.51	183,093.14	139,512.02	24%	25%
Utilities	7.18	3,927.74	3,920.56	7.18	3,927.74	3,920.56	15,540.00	15,532.82	0%	25%
<b>Total Facilities</b>	<b>43,588.30</b>	<b>50,163.37</b>	<b>6,575.07</b>	<b>43,588.30</b>	<b>50,163.37</b>	<b>6,575.07</b>	<b>198,633.14</b>	<b>155,044.84</b>	<b>22%</b>	<b>25%</b>
<b>Office &amp; Communications</b>										
Supplies	2,489.65	6,250.00	3,760.35	2,489.65	6,250.00	3,760.35	25,000.00	22,510.35	10%	25%
Telephone & Internet	4,213.39	1,738.24	(2,475.15)	4,213.39	1,738.24	(2,475.15)	6,952.98	2,739.59	61%	25%
Postage & Shipping	-	225.00	225.00	-	225.00	225.00	900.00	900.00	0%	25%
Mailing Services	-	150.00	150.00	-	150.00	150.00	600.00	600.00	0%	25%
Printing & Copying	206.82	1,125.00	918.18	206.82	1,125.00	918.18	4,500.00	4,293.18	5%	25%
Dues & Subscriptions	9,474.08	1,822.50	(7,651.58)	9,474.08	1,822.50	(7,651.58)	4,890.00	(4,584.08)	194%	37%
<b>Total Office &amp; Communications</b>	<b>16,383.94</b>	<b>11,310.74</b>	<b>(5,073.20)</b>	<b>16,383.94</b>	<b>11,310.74</b>	<b>(5,073.20)</b>	<b>42,842.98</b>	<b>26,459.04</b>	<b>38%</b>	<b>26%</b>
<b>Equip/Maintenance/Rentals</b>										
Small Equipment	850.00	1,875.00	1,025.00	850.00	1,875.00	1,025.00	7,500.00	6,650.00	11%	25%
Equipment Rental & Maintenance	-	405.00	405.00	-	405.00	405.00	1,620.00	1,620.00	0%	25%
<b>Total Equip/Maintenance/Rentals</b>	<b>850.00</b>	<b>2,280.00</b>	<b>1,430.00</b>	<b>850.00</b>	<b>2,280.00</b>	<b>1,430.00</b>	<b>9,120.00</b>	<b>8,270.00</b>	<b>9%</b>	<b>25%</b>
<b>Other</b>										
Interest	1,035.17	1,375.00	339.83	1,035.17	1,375.00	339.83	5,500.00	4,464.83	19%	25%
Insurance - General	2,859.13	2,790.50	(68.63)	2,859.13	2,790.50	(68.63)	11,161.99	8,302.86	26%	25%

Pacific Mountain Workforce Development Council

STATEMENT OF ACTIVITIES

Detail

PY23 Actual to Budget Report

For Qtr. end September 30, 2023	Current Period		
	Actual	Budget	Variance
Membership Dues	12,000.00	14,500.00	2,500.00
Notifications	-	875.00	875.00
Community Outreach/Ed	1,500.00	5,325.00	3,825.00
Other Expenses	3,454.48	1,500.00	(1,954.48)
Donations	6,018.00	-	(6,018.00)
<b>Total Other</b>	<b>26,866.78</b>	<b>26,365.50</b>	<b>(501.28)</b>
<b>Total Administrative Office Operations</b>	<b>594,280.40</b>	<b>636,295.69</b>	<b>42,015.29</b>
<b>Other Contracted Services</b>			
One Stop Operator	31,910.86	33,750.00	1,839.14
Point North	38,571.00	38,571.00	-
Lighthouse Consulting	765.00	1,530.00	765.00
Media Contractor	8,000.00	8,000.00	-
Doug Mah	-	-	-
MadCap	12,000.00	12,000.00	-
Bennett Consulting	6,000.00	6,000.00	-
Sector Strategies/LMI	12,526.20	12,526.00	(0.20)
Launch Pad Scope of Work	-	7,050.00	7,050.00
<b>Total Other Contracted Services</b>	<b>109,773.06</b>	<b>119,427.00</b>	<b>9,653.94</b>
<b>Total ADMINISTRATIVE SERVICES</b>	<b>704,053.46</b>	<b>755,722.69</b>	<b>51,669.23</b>
<b>TOTAL EXPENSES</b>	<b>1,634,467.57</b>	<b>2,302,069.22</b>	<b>667,601.65</b>

<b>Changes in Net Assets</b>	<b>124,686.43</b>
Beginning Net Assets	775,957.00
Plus current Net Assets	124,686.43
Ending Net Assets W/O Donor Restrictions	900,643.43

Current Year Actual	Current Year Budget	Variance
12,000.00	14,500.00	2,500.00
-	875.00	875.00
1,500.00	5,325.00	3,825.00
3,454.48	1,500.00	(1,954.48)
6,018.00	-	(6,018.00)
<b>26,866.78</b>	<b>26,365.50</b>	<b>(501.28)</b>
<b>594,280.40</b>	<b>636,295.69</b>	<b>42,015.29</b>
31,910.86	33,750.00	1,839.14
38,571.00	38,571.00	-
765.00	1,530.00	765.00
8,000.00	8,000.00	-
-	-	-
12,000.00	12,000.00	-
6,000.00	6,000.00	-
12,526.20	12,526.00	(0.20)
-	7,050.00	7,050.00
<b>109,773.06</b>	<b>119,427.00</b>	<b>9,653.94</b>
<b>704,053.46</b>	<b>755,722.69</b>	<b>51,669.23</b>
<b>1,634,467.57</b>	<b>2,302,069.22</b>	<b>667,601.65</b>

<b>124,686.43</b>
775,957.00
124,686.43
900,643.43

Total Budget	Balance Remaining	% Spent	Target %
18,230.00	6,230.00	66%	80%
3,500.00	3,500.00	0%	25%
36,360.00	34,860.00	4%	15%
6,000.00	2,545.52	58%	25%
-	(6,018.00)	0%	0%
<b>80,751.99</b>	<b>53,885.21</b>	<b>33%</b>	<b>33%</b>
<b>2,804,166.84</b>	<b>2,209,886.44</b>	<b>21%</b>	<b>23%</b>
135,000.00	103,089.14	24%	25%
90,000.00	51,429.00	43%	43%
12,920.00	12,155.00	6%	12%
20,000.00	12,000.00	40%	40%
5,000.00	5,000.00	0%	0%
50,500.00	38,500.00	24%	24%
6,000.00	-	100%	100%
25,000.00	12,473.80	50%	50%
20,000.00	20,000.00	0%	35%
<b>364,420.00</b>	<b>254,646.94</b>	<b>30%</b>	<b>33%</b>
<b>3,168,586.84</b>	<b>2,464,533.38</b>	<b>22%</b>	<b>24%</b>
<b>9,354,040.00</b>	<b>7,719,572.43</b>	<b>17%</b>	<b>25%</b>

<b>5,229,472.37</b>
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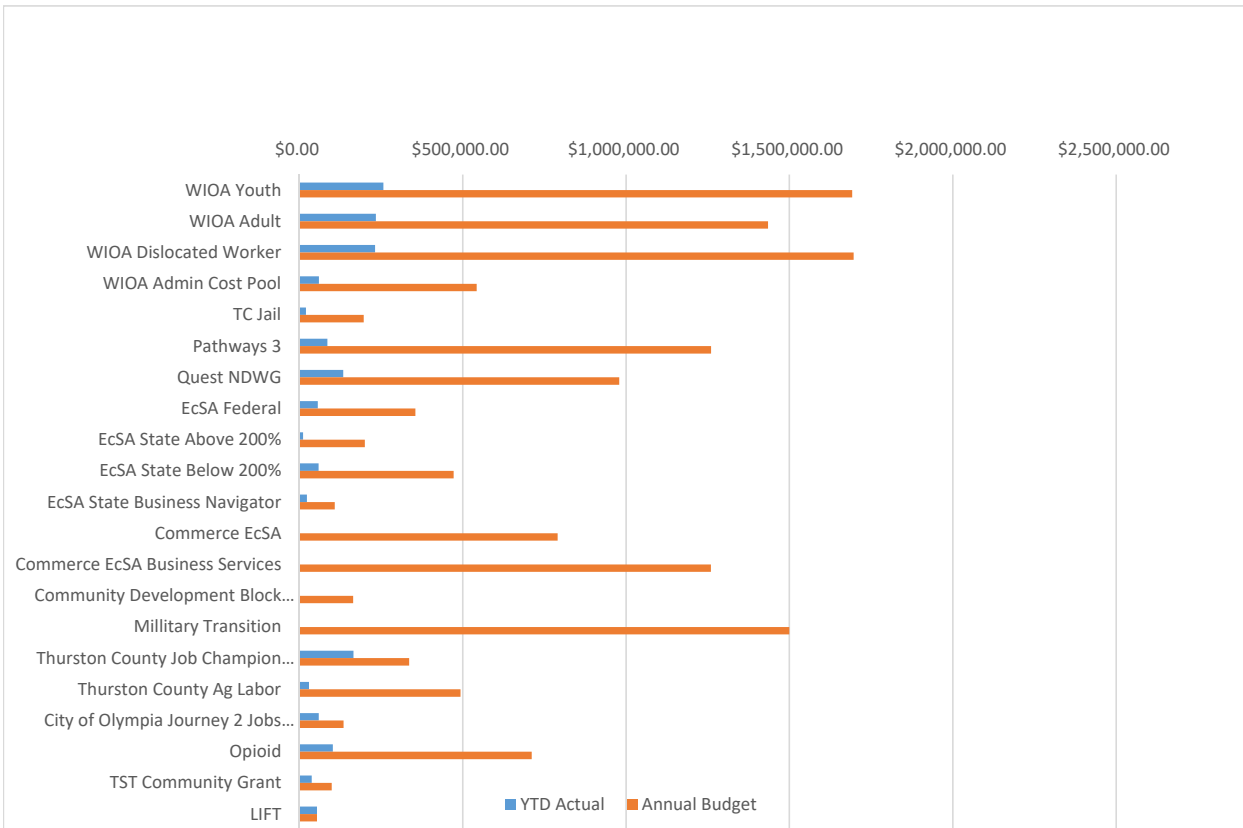
# Pacific Mountain Workforce Development Council

## Grant Balance by Program

### PY23 Budget to Actual Report

Through September 30, 2023

	Total Grant Funding			% Spent
	YTD Actual	Annual Budget	Remaining	
WIOA Youth	\$257,193.76	1,692,127.18	1,434,933.42	15%
WIOA Adult	\$234,075.21	1,434,696.77	1,200,621.56	16%
WIOA Dislocated Worker	\$231,805.51	1,696,797.31	1,464,991.80	14%
WIOA Admin Cost Pool	\$59,867.14	542,906.97	483,039.83	11%
TC Jail	\$20,394.27	196,778.82	176,384.55	10%
Pathways 3	\$85,855.25	1,260,190.58	1,174,335.33	7%
Quest NDWG	\$134,126.97	979,478.53	845,351.56	14%
EcSA Federal	\$56,710.97	354,945.00	298,234.03	16%
EcSA State Above 200%	\$11,510.27	200,550.00	189,039.73	6%
EcSA State Below 200%	\$58,928.04	472,267.00	413,338.96	12%
EcSA State Business Navigator	\$23,554.40	108,333.00	84,778.60	22%
Commerce EcSA	\$0.00	790,547.00	790,547.00	0%
Commerce EcSA Business Services	\$0.00	1,259,739.00	1,259,739.00	0%
Community Development Block Grant (CDBG)	\$0.00	164,777.86	164,777.86	0%
Military Transition	\$0.00	1,500,000.00	1,500,000.00	0%
Thurston County Job Champion Network (TCJCN)	\$165,353.94	336,084.53	170,730.59	49%
Thurston County Ag Labor	\$29,695.66	493,196.48	463,500.82	6%
City of Olympia Journey 2 Jobs (J2J)	\$59,177.79	134,934.43	75,756.64	44%
Opioid	\$102,332.02	711,603.46	609,271.44	14%
TST Community Grant	\$38,142.11	99,098.36	60,956.25	38%
LIFT	\$54,460.09	54,460.09	-	100%
<b>Total Program Grant Balance</b>	<b>1,623,183.40</b>	<b>14,483,512.37</b>	<b>12,860,328.97</b>	<b>11%</b>



Pacific Mountain Workforce Development Council

STATEMENT OF FINANCIAL POSITION

(Balance Sheet)

September 30, 2023

	Beginning Year Balance	Current Period Balance	Current Year Change	Beginning Period Balance	Current Period Change
<b>Assets</b>					
Cash & Cash Equivalents	211,076.00	381,967.00	170,891	211,076.00	170,891
Accounts Receivable	1,835,759.00	1,128,115.00	(707,644)	1,835,759.00	(707,644)
Due from Related Parties	(192.00)	(250.00)	(58)	(192.00)	(58)
Pre-Paid Expenses	85,597.00	56,399.00	(29,197)	85,597.00	(29,197)
Investments - CDs	234,778.00	234,926.00	148	234,778.00	148
Long-Term Assets	4,334.00	4,334.00	0	4,334.00	0
Total Assets	<u>2,371,352.00</u>	<u>1,805,492.00</u>	<u>(565,860)</u>	<u>2,371,352.00</u>	<u>(565,860)</u>
<b>Liabilities</b>					
Contracts & Vendors Payable	1,375,492.00	703,432.00	(672,060)	1,375,492.00	(672,060)
Payroll, Taxes, & Benefits Payable	321,206.00	372,958.00	51,752	321,206.00	51,752
Paid Leave Payable	86,119.00	78,903.00	(7,217)	86,119.00	(7,217)
Deferred Revenue	0.00	0.00	0	0.00	0
Other Short-Term Payables	(187,423.00)	(250,444.00)	(63,021)	(187,423.00)	(63,021)
Total Liabilities	<u>1,595,395.00</u>	<u>904,848.00</u>	<u>(690,546)</u>	<u>1,595,395.00</u>	<u>(690,546)</u>
Net Assets					
<b>Total Net Assets</b>	<u><b>775,957</b></u>	<u><b>900,644</b></u>	<u><b>124,686</b></u>	<u><b>775,957</b></u>	<u><b>124,686</b></u>
Total Liabilities and Net Assets	<u>2,371,352</u>	<u>1,805,492</u>	<u>(565,860)</u>	<u>2,371,352</u>	<u>(565,860)</u>

Pacific Mountain Workforce Development Council

STATEMENT OF CASH FLOWS

September 30, 2023

	<u>Current Period</u>	<u>Current Year</u>
<b>Cash Flows from Operating Activities</b>		
Receipts from Grants	2,466,649.72	2,466,649.72
Payments to Suppliers	(918,791.92)	(918,791.92)
Payments to Employees	(421,641.85)	(421,641.85)
Payments to Program/Participant Activities	(955,324.97)	(955,324.97)
Total Cash Flows from Operating Activities	<u>170,891</u>	<u>170,891</u>
<b>Cash Flows from Investing Activities</b>		
Interest and Dividends	148	148
Purchases or Redemptions of Investments	(148)	(148)
Total Cash Flows from Investing Activities	<u>0</u>	<u>0</u>
<b>Beginning Cash &amp; Cash Equivalents</b>	<u>211,076.07</u>	<u>211,076.07</u>
<b>Ending Cash &amp; Cash Equivalents</b>	<u>381,967</u>	<u>381,967</u>